OFFICIAL REPORT OF PROCEEDINGS

BEFORE THE

NATIONAL LABOR RELATIONS BOARD

REGION 03

In the Matter of:

Starbucks Corporation,		Case Nos.					
		03-CA-285671,	03-CA-290555,				
	Employer,	03-CA-291157,	03-CA-291196,				
		03-CA-291197,	03-CA-291199,				
and		03-CA-291202,	03-CA-291377,				
		03-CA-291378,	03-CA-291379,				
Workers United,		03-CA-291381,	03-CA-291386,				
		03-CA-291395,	03-CA-291399,				
	Union.	03-CA-291408,	03-CA-291412,				
		03-CA-291416,	03-CA-291418,				
		03-CA-291423,	03-CA-291431,				
		03-CA-291434,	03-CA-291725,				
		03-CA-292284,	03-CA-293362,				
		03-CA-293469,	03-CA-293489,				
		03-CA-293528,	03-CA-294336,				
		03-CA-293546,	03-CA-294341,				
		03-CA-294303,	03-CA-206200				

Place: Buffalo, New York

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UNITED STATES OF AMERICA

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                                  03-CA-294303, 03-CA-206200
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The above-entitled matter came on for hearing, pursuant to notice, before MICHAEL A. ROSAS, Administrative Law Judge, at National Labor Relations Board, Region 3, Robert H. Jackson United States Courthouse U.S. District for the Western District of New York, 2 Niagara Square Wyoming Courtroom, 5th Floor, Buffalo, New York 14202, on Wednesday, September 14, 2022, 9:09 a.m.

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3	WITNESS	DIRECT	CROSS	REDIRECT	RECROSS	VOIR DIRE
4	Kelliegh Perez (Hanlon)	3324	3340			
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6	Greta Case	3343	3361			
7	Kristina Mkrtumyan	3367 3419	3474			3418 3463
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3	EXHIBIT	IDENTIFIED	IN EVIDENCE
4	General Counsel:		
5	GC-1(eeee)	3323	3484
6			
7	Respondent:		
8	R-115 through 131	3483	3483
9	R-132	3466	3467
10	R-133	3446	3449
11	R-134	3446	Withdrawn
12	R-138	3462	3464
13	R-288	3449	3450
14	R-286	3417	3419
15	R-296	3444	3444
16	R-302	3452	3453
17	R-305	3455	3455
18	R-306	3456	3456
19	R-307	3456	3456
20	R-308	3457	3457
21	R-309	3457	3457
22	R-310 through 319	3454	3454
23	R-320	3458	3458
24	R-321	3458	3458
25	R-323	3468	3471





- JUDGE ROSAS: Okay. On the record. All right.
- 3 Resumption Starbucks Corporation.
- 4 General Counsel?
- 5 MS. STANLEY: Your Honor, the only thing I have is that we
- 6 have the redlined, corrected version of the complaint -- the
- 7 third amended complaint, reflecting the allegations that were
- 8 withdrawn by Ms. Cacaccio a few weeks ago. I will distribute
- 9 that document and mark it so that it's clear. I believe it
- will be General Counsel Exhibit 1(eeee), but I will double-
- 11 check that, and I'll -- I'll make sure that it's correctly
- 12 marked when I distribute it.
- JUDGE ROSAS: Okay. So -- so the Respondent hasn't seen
- that yet, but if it's not correct, we'll have it corrected, but
- in the meantime, let's -- let's dep -- rese -- reserve a slot
- in the record for this formal paper, the -- the updated final
- 17 complaint, and that will be, again, repeat it?
- MS. STANLEY: General Counsel Exhibit 1 (eeee), four E's.
- JUDGE ROSAS: Okay. And Respondent does not object, but
- 20 reserves the right to have it corrected if it -- if it does not
- 21 reflect the current state of things. And also, General Counsel
- has confirmed that the third amended answer is in the record?
- MS. STANLEY: That's right.
- MS. POLITO: And that we will not be submitting a further
- 25 answer to the revised -- -



- 1 JUDGE ROSAS: No.
- 2 MS. POLITO: -- third amended complaint.
- JUDGE ROSAS: That's correct. This is just -- this is
- 4 just basically an update of everything else.
- 5 MS. POLITO: Thank you, Your Honor.
- 6 JUDGE ROSAS: So who's your first witness?
- 7 MS. POLITO: Ms. Perez.
- 8 JUDGE ROSAS: Raise your right hand.
- 9 Whereupon,
- 10 KELLIEGH PEREZ
- 11 having been duly sworn, was called as a witness herein and was
- 12 examined and testified as follows:
- JUDGE ROSAS: All right. State and spell your name, and
- provide us with an address.
- THE WITNESS: Kelliegh Sue Hanlon. K-E-L-L-I-E-G-H,
- 16 S-U-E, H-A -- oh, I'm sorry. I just got married. P-E-R-E-Z.
- And 470 Washington Street, Brighton, Massachusetts.
- 18 DIRECT EXAMINATION
- 19 Q BY MS. POLITO: Good morning, Ms. Perez. What was your
- 20 maiden name?
- 21 A Hanlon, H-A-N-L-O-N.
- 22 Q And were -- did you use your maiden name while you were in
- 23 the Buffalo market?
- 24 A I did.
- 25 Q Are you currently employed?



- 1 A I am.
- 2 Q And who are you employed by?
- 3 A Starbucks.
- 4 Q And what is your current title?
- 5 A I am on a district manager temporary assignment.
- 6 Q And where is that located?
- 7 A In Boston.
- 8 Q How long have you held that temporary assignment?
- 9 A Less than a month.
- 10 Q When did you first start working for Starbucks?
- 11 A Six years ago, July of 2016.
- 12 Q And what was the title when you were hired?
- 13 A Barista.
- 14 Q And where -- where were you --
- MS. POLITO: Strike that.
- 16 Q BY MS. POLITO: What store were you employed at when you
- were hired as a barista in 2016?
- 18 A I worked for a Starbucks in South Boston, we -- known as
- 19 West Broadway T Station.
- 20 Q And what was your next job title with Starbucks?
- 21 A Shift manager.
- 22 O And -- and what was your progression from there?
- 23 A I was a shift manager, and then I had a store manager
- temporary assignment, and then I had a permanent store manager
- position. And I was a support manager in Buffalo, an ops coach



- 1 for six months after Buffalo, and now a district manager
- 2 temporary assignment.
- 3 Q Let's go back to when you first became a store manager.
- 4 Where was that?
- 5 A South Boston, West Broadway T Station.
- 6 Q And do you recall what year that was?
- 7 A It was -- started in 2016 -- August of 2018.
- 8 Q And did you hold that store manager title until you came
- 9 to the Buffalo market?
- 10 A Yes.
- 11 Q And tell us generally what you're -- about that store; how
- many channels did that store have?
- 13 A My original store?
- 14 Q Yes, where you were store manager from August 2018.
- 15 A It -- I just had a regular cafe store.
- 16 O No drive-thru?
- 17 A No drive-thru.
- 18 Q How many stores did you work at as store manager?
- 19 A I had South Boston, Huntington Ave, Longwood, Beth Israel,
- 20 1304 -- I'm sorry, 874 Comm Ave, and Brighton Village, so six
- 21 stores.
- 22 Q How did it happen that you were -- arrived in Buffalo in
- 23 the fall of 2021?
- 24 A I'd gotten a call from my district manager, who had asked
- 25 me if I would be willing to support as a store manager in



- 1 Buffalo for up to 90 days. At the time, it was a conversation
- 2 about hey, have you seen the news, which I did, and she said
- 3 you know, there's some -- some partners that are struggling out
- 4 in Buffalo, and I think your leadership is needed; would you be
- 5 willing to -- to fly out for 90 days, and.
- 6 Q What -- what about your leadership skills did she tell you
- 7 were needed in that Buffalo market?
- 8 A My -- my biggest thing has always been the partner
- 9 experience. And so in every store I've led, I've always had
- 10 high partner and customer connections. And that -- that year
- alone, I actually was store manager of the quarter for Q4, and
- then I was also store manager of the year for customer.
- 13 Q When did you arrive in Buffalo?
- 14 A September 13th, 2021.
- 15 Q And how long did you stay in Buffalo?
- 16 A Until January 13th of 2022.
- 17 Q And what was your job during that time period?
- 18 A I was a support store manager.
- 19 Q Had you heard of a support store manager prior to arriving
- in Buffalo?
- 21 A Not in my market, no.
- 22 O And when you arrived in Buffalo, were you assigned to a
- 23 particular location?
- 24 A I was.
- 25 Q And what location was that?



- 1 A Camp Road.
- 2 Q Do you know why you stayed longer than the 89 or 90 days?
- 3 A Yes. My total assignment ended up being 120 days, and for
- 4 me, it was -- goals state we would have a new store manager and
- 5 store by the time that I left, and at that point, we had just
- 6 transitioned in Dustin, and we had an ASM coming into the store
- 7 that would be taking over the store. And so for me, I wanted
- 8 to make sure that transition was smooth for the team, so I
- 9 decided to stay the extra 30 days.
- 10 Q And who was the ASM at the time?
- 11 A Tanner Reese.
- 12 Q Going back to when you first arrived in Buffalo, who was
- the store manager at Camp Road?
- 14 A David Fiscus.
- 15 Q Did you work with Mr. Fiscus?
- 16 A My first day at Camp Road was his last day at Camp Road.
- 17 Q And do you know if he -- the circumstan -- circumstances
- under which he left Starbucks?
- 19 A He resigned.
- 20 Q And when you arrived at the Camp Road store, were there
- 21 any other store managers or support store managers in the
- 22 store --
- 23 A Not --
- 24 Q -- or assigned to the store?
- 25 A Not at the time, no.



- 1 Q At some point in time after your arrival, were there store
- 2 support managers assigned to Camp Road?
- 3 A Yes, I had a support manager peer about a week after I
- 4 arrived.
- 5 Q And who was that?
- 6 A Taylor Pringle.
- 7 Q And how long did Taylor Pringle work with you at the Camp
- 8 Road store?
- 9 A He also was on the 90-day assignment and fulfilled his 90
- 10 days, so mid-December.
- 11 Q And how were the roles divided between you and Mr.
- 12 Pringle, in terms of store operations at Camp Road in the fall
- 13 of 2021?
- 14 A So for me, I didn't have access to partner hours or things
- like that, so Taylor really took care of the operational piece.
- And then for me, I was more like partner-facing, like the lead
- for the partners.
- 18 Q Did you ever -- were you ever told by anyone to listen to
- 19 the partners to determine if they were Union supporters or not?
- 20 A Never.
- 21 Q Did you instruct any other managers at the store to listen
- 22 to the partners to determine if they were in support of the
- 23 Union or not?
- 24 A No.
- 25 Q Are you aware of any managers at the Camp Road store



- 1 instructing partners not to talk about Union activity?
- 2 A Not to my knowledge.
- 3 A Did you see any partners at the Camp Road store in the
- 4 fall of 2021 expressing support for the Union?
- 5 A Yes.
- 6 Q And what did you observe?
- 7 A There were pins, and we had some signage hung up.
- 8 Q And when you say signage, would that be Union literature?
- 9 A Yes.
- 10 Q And where was that located?
- 11 A Back of house.
- 12 Q Did anyone ever ask any of the partners to remove the
- 13 Union literature?
- 14 A Not to my knowledge.
- 15 Q To your knowledge, did anyone ask any of the partners to
- 16 remove Union pins?
- 17 A No.
- 18 Q How were the conditions of the Camp Road store when you
- 19 arrived?
- 20 A So my initial reaction pulling in was, this is a beautiful
- store, because it had just built -- been built in that April,
- so for me, it was wow, this is a gorgeous store. I'm used to
- old school Boston stores. When I walked into the store, same
- thing, I thought it was gorgeous.
- 25 And then as I was speaking to partners, they kind of



- directed me to look up to the ceiling, after I told them how
- 2 beautiful the store was, and when I did, the ceiling was
- 3 covered in fruit flies. And then upon going through the back
- 4 of house and just taking a look around, the mop area, the wall
- of the whole mop sink was also covered in fruit flies.
- 6 Q What, if anything, did you do in response to that?
- 7 A My very first day, I joked that they probably thought I
- 8 was crazy because I ran around with chemicals, trying to kill
- 9 as many bugs as I could, and figuring out where they came from.
- 10 And they kind of just laughed and said, we've already had
- exterminators out, I don't know that that's going to help.
- 12 Q So did they tell you that they had done anything other
- than having exterminators out to try to fix the fruit fly
- 14 problem?
- 15 A The only thing that I know up and to that point was the
- 16 exterminators.
- 17 Q So did you, at some point, learn where the fruit flies
- were coming from?
- 19 A Yes.
- 20 O Where?
- 21 A So after we did a facilitates walk-through and like,
- really tried to deep dive, we realized that when the new
- construction was built, they didn't actually caulk the sinks to
- 24 the -- the countertops. And so they were not like real wood,
- 25 they were kind of that weird material of wood, so the -- where



- 1 we would, like, rinse our pitchers, milks, frappes, things like
- 2 that, all of that backup residual was going through the sinks,
- 3 into the countertops, and so they were actually living in the
- 4 counters between the sink and the counters.
- 5 Q And what, if anything, did you do in response to learning
- 6 that the countertops were not caulked, causing the fruit fly
- 7 problem?
- 8 A Well, there was two options. We could've caulked them and
- 9 let the infestation live inside the countertops, or we would
- 10 have to rip up the countertops and get new countertops to have
- 11 a permanent fix.
- 12 Q And what decision was made?
- 13 A It was decided that for a permanent fix, we would rip up
- those counters and get new counters put in properly.
- 15 Q And when that decision was made, were there other
- renovations decisions made at the same time?
- 17 A Originally, it was just the countertops, to my knowledge.
- 18 Q And then, when did that take place?
- 19 A I'd say first week of October-ish.
- 20 Q And was the store closed during that time?
- 21 A It was.
- 22 O And do you recall how long the store was closed for?
- 23 A I want to say a week.
- 24 Q And when the store was closed for the week for that repair
- to fix the fruit fly problem, were the partners allowed to work



- 1 at any other locations?
- 2 A The partners were allowed to either pick up shifts at a
- 3 neighboring store, or if they weren't comfortable, they were
- 4 compensated for the hours they were scheduled.
- 5 O Was that renovation work done?
- 6 A Yes.
- 7 Q And did it resolve the fruit fly problem?
- 8 A Yes.
- 9 Q And as a result of the renovation to the countertops, were
- there any other problems created during that process?
- 11 A Yes. So at some point, I'm not sure if it was after an
- 12 exterminator, or after a deep clean after they did the
- 13 countertops, they had blasted the floors, which were like a
- sand-based floor, and destroyed -- destroyed the floors. And
- so they made the decision to go ahead and tile the floors
- because at this point, if we needed a cleaning company to come
- in, or even just Buffalo weather, salt, things like that, would
- eat at the floor over time, so they decided for a more
- 19 permanent fix to go ahead and tile the floors.
- 20 Q And when did that occur?
- 21 A During the same time as the countertops.
- 22 O So the floor was repaired and the countertops were
- 23 repaired at the same time, during -- about that one week; is
- 24 that right?
- 25 A Um-hum.



- 1 Q Were there any other repairs that you can recall that were
- 2 done during that time?
- 3 A Not that I can recall.
- 4 Q Do you remember if a toilet was replaced during that time
- 5 period?
- 6 A Not -- not to my knowledge.
- 7 Q And when the store reopened after that, those repairs --
- 8 during the time that you were there, was it closed again at all
- 9 for any type of renovations?
- 10 A No.
- 11 Q During the time that you worked with Mr. Pringle, did you
- ever hear Mr. Pringle tell partners at the Camp Road store that
- they could not discuss their pay or wages?
- 14 A No.
- 15 Q Did you ever observe Mr. Pringle or any other manager
- 16 monitoring partner conversations?
- 17 A No.
- 18 Q Did you wear a headset?
- 19 A If I was on drive-thru.
- 20 Q Did the other managers wear headsets?
- 21 A If they were on drive-thru.
- 22 O Do you recall what the operational hours were at the Camp
- 23 Road store when you first arrived?
- 24 A I believe it was 5 a.m. until 9:30 or 10:00.
- 25 Q And at some point in time after your arrival, do you



- 1 recall whether or not the operational hours were adjusted?
- 2 A Yes.
- 3 Q And why was that?
- 4 A Staffing at night specifically.
- 5 Q And when was that?
- 6 A I would say end of September, beginning of October.
- 7 Q And why did you have to change operational hours during
- 8 that time?
- 9 A We didn't have the staff to support the nights.
- 10 Q And was it just a staffing issue for the night shift?
- 11 A Yes.
- 12 Q What typically was the night shift?
- 13 A In -- I'm sorry, in the sense of hours?
- 14 Q Yes.
- 15 A So I believe weekdays we were open until 9:30 or 10, and
- weekends was 9 or 9:30.
- 17 Q And do you recall what the adjustment to the operational
- 18 hours were?
- 19 A I believe we closed at 8:30 on the weekdays, and 6:30 or
- 7:00 on the weekends.
- 21 Q And how long was that adjustment to operational hours for?
- 22 A I'd say about a month.
- 23 Q How did you -- what was the process for you to adjust the
- operational hours at the Camp Road store?
- 25 A In -- in what sense, I'm sorry. That would be something



- 1 I'd -- I'd have to go through my district manager, and so we'd
- 2 assess the staffing, and we knew there was a gap because, I
- 3 mean, I think I spent, like, 12 hours a day my first week there
- 4 to support that night shift. And then we got to the point
- 5 where we had to discuss with our -- our district manager, hey,
- 6 listen, this isn't working right now; we don't have the staff
- 7 to support this and it's not fair for the partners. And so
- 8 then we made the decision that we would go ahead and modify the
- 9 hours until we could get the staff that we needed for the
- 10 nights.
- 11 Q And who was your district manager?
- 12 A Kristina, I cannot pronounce her last name.
- 13 Q Does she also by the name of MK?
- 14 A She does.
- 15 O And she's in the courtroom?
- 16 A She is.
- 17 Q During the fall of 2021, was there a time when you did a
- level reset at the store with the partners?
- 19 A Yes.
- 20 Q Can you tell us what a level reset is?
- 21 A Sure. So we quickly realized with time and attendance and
- dress code that there was a gap. And so instead of just going
- in and holding people accountable, we wanted to make sure that
- they understood the standard. And so what we did was we
- 25 printed out the dress code policy and the time and attendance



- 1 policy, and then we went through, created a list of all the
- 2 partners' names, put their names, and asked them one-on-one to
- 3 just, quick five minutes, hey, do you know our dress code
- 4 policy, do you understand our dress code policy, do you know
- 5 our time and attendance policy, do you understand our time and
- 6 attendance policy. And once we had a verbal yes, we
- 7 understand, we would ask them to sign and date it, so that
- 8 going forward, they knew what the policy was and that they'd be
- 9 held accountable to it.
- 10 Q During the fall of 2021, did you have occasion to
- discipline partners?
- 12 A I'm sorry, one more time?
- 13 Q During the fall of 2021, did you have occasion to
- 14 discipline partners?
- 15 A Yes.
- 16 Q And would their Union support, does that have any impact
- on whether or not you decided to discipline partners?
- 18 A No.
- 19 O Do you recall a partner by the name of Gianna Reeve?
- 20 A Yes.
- 21 Q And do you recall what position she held?
- 22 A Shift supervisor.
- 23 Q Do you recall whether or not her shifts were reduced
- 24 during the fall of 2021?
- 25 A I do not.



- 1 Q Do you recall whether or not Ms. Reeve received a verbal
- 2 warning in or about November of 2021?
- 3 A Not that I recall, no.
- 4 Q Do you recall whether or not Ms. Reeve was prevented from
- 5 attending a listening session in or about November of 2021?
- 6 A Not to my knowledge.
- 7 Q Did she ever complain to you that she was not allowed to
- 8 attend a listening session?
- 9 A No.
- 10 Q Do you recall a partner by the name of William Westlake?
- 11 A I do.
- 12 Q And what was his position while you were at Camp Road?
- 13 A He was a barista.
- 14 Q Do you know if he had been promoted to the position of
- 15 barista trainer?
- 16 A I do not, no.
- 17 Q Was there any training occurring at the Camp Road store in
- 18 the fall of 2021?
- 19 A There was not. So my time there, there was no training
- 20 facilitated in-store.
- 21 Q And do you know why?
- 22 A There was a training facility that they created at a -- a
- 23 neighboring store, where they would onboard and train partners
- for -- for stores.
- 25 Q And so if a barista trainer in the fall of 2021 didn't



- 1 have the opportunity to train any baristas, was it because of
- 2 the centralized training facility?
- 3 A Yes.
- 4 Q Was there a time in November or December of 2021 where Mr.
- 5 Westlake was sent home from his shift at Camp Road?
- 6 A Not that I recall.
- 7 Q Do you recall a time in January of 2022 where Mr.
- 8 Westlake's hours were reduced?
- 9 A Not that I recall.
- 10 Q Do you recall a time where -- in December through January
- of 2022, where Mr. Westlake was not working for a period of
- 12 time?
- 13 A Yes.
- Q What were the circumstances, to your knowledge?
- 15 A A back injury.
- 16 Q And do you recall how long he was out?
- 17 A I know that I did not see him before I left for my
- 18 Christmas break, and I did not see him up until my last day,
- 19 January 13th.
- 20 Q And do you know if he was on the -- on the schedule after
- January 13th?
- 22 A I do not know.
- 23 Q Do you know if he was prevented from attending a listening
- 24 session?
- 25 A Not to my knowledge.



- 1 Q Did he ever complain to you that he was prevented from
- 2 attending a listening session?
- 3 A No.
- 4 Q Do you recall whether or not any managers made any threats
- 5 to any partners, with respect to the Union vote that was held
- on December 9th?
- 7 A No.
- 8 Q Do you recall if you or any other managers made any
- 9 promises to any partners, with respect to the vote that was
- 10 hold on December 9th?
- 11 A No.
- 12 Q Did any partner ever tell you that they felt uncomfortable
- as to how they would vote, with respect to the vote that was
- 14 held on December 9th?
- 15 A No.
- MS. POLITO: That's all I have, Judge.
- 17 JUDGE ROSAS: General Counsel?
- 18 CROSS-EXAMINATION
- 19 Q BY MS. STANLEY: Hi, Ms. Perez.
- 20 A Hello.
- 21 Q You testified earlier that your -- your district manager
- 22 asked if you'd be willing to come support the Buffalo market --
- 23 A Um-hum.
- 24 Q -- as a store manager. I think you said there was kind of
- like, have you seen the news?



- 1 A Um-hum.
- 2 Q And you said you had seen the news?
- 3 A Um-hum.
- 4 Q What news did you see?
- 5 A At the time, so that is kind of when, like, Twitter and
- 6 things started blowing up. So I knew that there were a few
- 7 stores that had petitioned in that market.
- 8 Q You said your first day in Buffalo was David Fiscus' last
- 9 day?
- 10 A My first day in Camp Road.
- 11 Q In Camp Road.
- 12 A Yes.
- 13 Q How do you know that Mr. Fiscus resigned?
- 14 A He told me.
- 15 Q He told you?
- 16 A Um-hum.
- 17 Q Had you been in Buffalo before your first day at Camp
- 18 Road?
- 19 A I believe I got there on a Monday. I think the 13th was a
- 20 Monday. And my first day at Camp was Thursday.
- 21 Q In that first conversation when your district manager
- 22 asked you to -- to come support Buffalo, did you talk about the
- 23 Union at all?
- 24 A No.
- 25 Q What were you told about what you're -- you would be doing



- 1 in Buffalo?
- 2 A I was just -- so it was kind of lined up as there were
- 3 partners who were not having the Starbucks experience, and my
- 4 ask was, can we go provide that experience you know, to be
- 5 true.
- 6 Q When you worked at Camp Road, about how many hours per
- 7 week were you in the store?
- 8 A Ideally, 40, but in some cases, I think my first week,
- 9 I -- I wasn't even there a full week, because I was shipping
- out to my bachelorette party. And I think I worked easily,
- like, 55 to support that nighttime shift.
- MS. STANLEY: Nothing further, Your Honor.
- MS. POLITO: Nothing further, Judge.
- JUDGE ROSAS: Okay. Your testimony is concluded. Do not
- discuss your testimony with anyone until you're told by them
- that the record is closed, all right?
- 17 THE WITNESS: Thank you.
- JUDGE ROSAS: Have a good day.
- 19 Off the record.
- 20 (Off the record at 9:34 a.m.)
- JUDGE ROSAS: Next witness, Respondent?
- MS. POLITO: Good morning, Judge. Respondent calls Greta
- 23 Case to the stand.
- JUDGE ROSAS: Raise your right hand.
- Whereupon,



- 1 GRETA CASE
- 2 having been duly sworn, was called as a witness herein and was
- 3 examined and testified as follows:
- 4 JUDGE ROSAS: All right, have a seat. State and spell
- 5 your name, and provide us with an address.
- 6 THE WITNESS: Greta Case. G-R-E-T-A, C-A-S-E. 1 Penn
- 7 Avenue, New York, New York.

8 DIRECT EXAMINATION

- 9 Q BY MS. POLITO: Good morning, Ms. Case.
- 10 A Good morning.
- 11 Q By whom are you employed?
- 12 A Starbucks Coffee Company.
- 13 Q And how long have you worked for Starbucks Coffee Company?
- 14 A It'll be 18 years, I believe, September 21st.
- 15 Q What's your current title?
- 16 A Senior operations consult manager for partner program and
- 17 safety.
- 18 Q Can you tell the court what roles you've held with
- 19 Starbucks Coffee Company?
- 20 A Barista, shift supervisor, assistant store manager, store
- 21 manager, district manager.
- 22 O How long have you been in your current role?
- 23 A Three-and-a-half months.
- Q Did there come a time when you supported the Buffalo
- 25 market?



- 1 A Yes.
- 2 O And when was that?
- 3 A End of September of 2021 until the first week of March
- 4 2022.
- 5 Q And how did it come about that you came to the Buffalo
- 6 market?
- 7 A My regional vice president came to me when I was a
- 8 district manager and asked if I could help support the partners
- 9 to bring back up the market to standard.
- 10 Q And who was that regional vice president that asked you
- 11 that?
- 12 A Tracey Gaven-Bridgman.
- 13 Q Okay. And what role did you hold prior to being asked to
- come to the Buffalo market?
- 15 A District manager for the east end of Long Island.
- 16 Q And can you tell us generally what your job duties were as
- district manager, prior to arrival -- prior to arriving in the
- 18 Buffalo market?
- 19 A Managing market, uplifting the partner experience,
- educating our partners, hiring store managers, and ensuring
- 21 that tools and resources are utilized to help run an efficient
- 22 business.
- Q Okay. And how many stores did you support when you were
- the district manager of the east end of Long Island?
- 25 A 12.



- 1 Q And how often were you in those stores?
- 2 A Sometimes three times a week, sometimes four times a week.
- 3 Q When you came to the Buffalo market, what -- what role did
- 4 they tell you you would hold?
- 5 A A support district manager.
- 6 Q Have you heard of the title support district manager prior
- 7 to arriving in Buffalo?
- 8 A Yes.
- 9 Q And how had you heard of that role in the past?
- 10 A I did a similar role in 2019. I supported the Upper East
- 11 Side in New York City, and also supported my former district on
- the North Shore of Long Island.
- 13 Q And during the times that you acted as a support district
- manager in the past, about how long were each of those
- 15 assignments?
- 16 A I believe it was two to three months.
- 17 Q When you came to Buffalo in the fall of 2021, what were
- you told your job duties would be in Buffalo?
- 19 A To help bring the market back up to standard and create a
- 20 good experience for our partners.
- 21 Q As a support district manager?
- 22 A To support the district manager, Mark Szto.
- 23 Q And do you know what district or what stores Mark
- supported at the time?
- 25 A District 159. I believe it was about 11 stores. There



- were stores in Buffalo and in Rochester.
- 2 Q Did you support any other stores during the time that you
- 3 were in the Buffalo area?
- 4 A The districts realigned, and I supported additional
- 5 stores, and lost a few other stores. And that was, I believe,
- 6 end of December, beginning of January.
- 7 Q So from September through December of 2021, you were the
- 8 support district manager for District 159, supporting Mark
- 9 Szto; is that correct?
- 10 A Correct.
- 11 Q And when you first arrived in Buffalo, did you go to all
- 12 the stores that you would be supporting?
- 13 A I didn't see the Rochester as often; they're a little bit
- 14 further away. But I saw all the Buffalo stores as often as I
- did with my previous market.
- 16 Q And what were your observations about the conditions of
- the stores when you arrived in Buffalo?
- 18 A Not up to standard.
- 19 Q Was that true for all of the stores that you were
- 20 supporting?
- 21 A Correct.
- 22 O How long did Mark stay on in the Buffalo market?
- 23 A End of December, beginning of January.
- 24 Q And where did he transition to?
- 25 A He transitioned to support DM in Rochester, or -- I



- 1 believe the month of January, maybe some into February, and
- then became a regional operational coach back in California.
- 3 Q Now, you told us a minute ago that the districts
- 4 realigned. What does that mean when a district is realigned?
- 5 A Sometimes, stores shift into smaller areas. So we shifted
- 6 the market into three districts and shifted the Rochester to
- 7 remain in Rochester with those stores.
- 8 Q And so the market went from two districts to three
- 9 districts?
- 10 A Correct.
- 11 Q And how many stores did each district manager have under
- 12 the three-district model?
- 13 A About six to seven.
- 14 Q And did you become a district manager for one of those
- 15 districts?
- 16 A Yes.
- 17 Q Which district?
- 18 A District 159.
- 19 Q And how many stores did you have at that time?
- 20 A It was, I believe, six, but came into seven as we opened a
- 21 new store.
- 22 Q And what new store was that?
- 23 A Tonawanda.
- 24 Q And when was that opened?
- 25 A February.



- 1 o of 2022?
- 2 A Yes.
- 9 Did you apply for the position to be -- for district
- 4 manager for district 159 in January of 2022?
- 5 A Yes.
- 6 Q And how was that application processed?
- 7 A That is standard process that we have for all applicants
- 8 applying for a district manager role.
- 9 Q And what is the standard process?
- 10 A It is a competitive process where you apply online to the
- general open application, and then you go through an interview
- 12 process.
- 13 Q Who were the other district managers for the new three-
- district market starting in January of 2022?
- 15 A Kristina and Michaela.
- 16 O And Kristina is also referred to as MK?
- 17 A Correct.
- 18 Q And do you know what district MK was responsible for?
- 19 A The one below me. I don't remember the number.
- 20 Q And do you know how many stores MK was responsible for?
- 21 A I believe it was six.
- 22 Q What about Michaela Murphy?
- 23 A I believe it was around the same.
- Q And all located within the Buffalo market?
- 25 A Yes.



- 1 Q Do you know if they were districted to be in close
- 2 proximity to each other?
- 3 A Yes.
- 4 Q When you arrived at -- in the Buffalo market, were you
- 5 told to wear a headset when you are in the stores to listen to
- 6 what Union partners were talking about?
- 7 MS. PENDER STANLEY: Objection, leading.
- 8 JUDGE ROSAS: Sustained.
- 9 Q BY MS. POLITO: Did you wear a headset at any time when
- 10 you were working in the stores in the Buffalo market?
- 11 A Yes, when I was working on drive-thru.
- 12 Q When you -- on the occasions when you wore a headset, were
- you listening to partners' discussions?
- 14 A No, there were no partner discussions.
- 15 Q When you arrived in the Buffalo market, were you aware of
- partners picking up shifts at other stores?
- 17 A Yes.
- 18 Q And what were the -- what was you understanding, as to how
- 19 that was occurring?
- 20 A We follow a typical process of informing the store manager
- 21 that there's a current need in the store. The store manager
- 22 helps find that solution. The partners were not following that
- 23 standard and created a group chat.
- 24 Q And what, if anything, did you do, with respect to
- learning that the partners were using a group chat to switch --



- 1 to swap shifts?
- 2 A We reinforced the policy with all of the store managers
- 3 that I help support staffing in all the stores in the correct
- 4 process.
- 5 Q What is the correct process?
- 6 A The shift supervisor or barista inform the store manager
- of the current gap in the store. The store manager helps
- 8 support in finding coverage. If there is a partner picking up
- 9 from another store, they inform their store manager. That
- 10 store manager connects with the store manager in that location,
- and they agree on the coverage.
- 12 Q Are you aware of a partner by the name of Will Westlake?
- 13 A Yes.
- 14 O And how?
- 15 A It was a partner that covered a shift in more than one
- 16 stores.
- 17 Q Did you know an occasion where you sent Will home from
- work?
- 19 A Yes.
- 20 Q And can you tell us about -- tell us what happened?
- 21 A I had came into the Sheridan and Bailey store and
- 22 connected with the shift supervisor. She said that they had a
- partner come in from another store to cover a shift. I asked
- if they had connected with the store manager. She said no.
- I went and connected with Will and asked how he was doing.



- 1 He said it was his day off. He just came in to help. I said,
- 2 did you connect with your store manager about the coverage? He
- 3 said no. I said, did you connect with the store manager at
- 4 this location? He said no.
- 5 And I said, well, currently, we're good with staffing. We
- 6 don't need you for the day. So you can go home, and -- and
- 7 thank you. I reeducated both of them and reaffirmed the policy
- 8 and procedure that we do for covering shifts.
- 9 Q And was Mr. Westlake disciplined?
- 10 A No.
- 11 Q Was the shift supervisor disciplined?
- 12 A No.
- 13 Q And was that common practice to reinforce the policy?
- 14 A Yes.
- 15 Q Do you know a partner by the name of Daniel Rojas?
- 16 A Yes.
- 17 Q And how are you familiar with that partner?
- 18 A They were a shift supervisor at the Sheridan and Bailey
- 19 location.
- 20 Q And that was one of your stores?
- 21 A Yes.
- 22 Q And was he (sic throughout) a shift supervisor at the
- 23 Sheridan and Bailey location upon your arrival?
- 24 A Yes.
- 25 Q Did he work as a shift supervisor at the Sheridan and



- 1 Bailey location?
- 2 A Yes.
- 3 Q Did he ask to be transferred to any other locations during
- 4 the time that you were a district manager overseeing the
- 5 Sheridan and Bailey store?
- 6 A Yes.
- 7 Q And what was the process for requesting a transfer?
- 8 A There was a transfer form that they fill out and provide
- 9 to the store manager. The store manager provides that to the
- 10 district manager. They connect with the receiving district
- 11 manager to see if there is a business need or an opportunity to
- 12 transfer to the location.
- 13 Q And how would you know that a partner asked for a transfer
- 14 to a different location?
- 15 A Danny shared with me that they would.
- 16 Q Do you know if he was -- if his transfer request was
- 17 granted?
- 18 A It was not at the time, because there was no open
- opportunities or a business need at the location that they
- wanted to go to.
- 21 O And what location was that?
- 22 A Elmwood.
- 23 Q And how did you know that there was no business need at
- the Elmwood location for Danny to transfer to as a shift
- 25 supervisor?



- 1 A Michaela, the district manager, informed me. And we
- 2 additionally had just taken on another partner from that
- 3 location as a shift supervisor, as they currently did not have
- 4 any needs and were overstaffed.
- 5 Q Was he given any other options?
- 6 A We shared that we could wait as a hold and see when
- 7 there's an opportunity that arises, as transfers don't expire.
- 8 Q Do you know if he was ever transferred to the Elmwood
- 9 location as a shift supervisor?
- 10 A Not that I'm aware of.
- 11 Q Could he have returned to work with -- could --
- MS. POLITO: Strike that.
- 13 Q BY MS. POLITO: Could he have transferred to Elmwood as a
- 14 barista?
- 15 A I provided that option, and they said that they would not
- demote themselves.
- 17 Q And if he had re -- if he had given up the shift
- supervisor to work at another store as barista, would that have
- been a reduction in pay?
- 20 A It would've been a reduction in pay.
- 21 Q Are you aware of whether or not, during the time that
- you -- sorry, the Sheridan and Bailey store -- if Mr. Rojan
- 23 (sic) was -- had any dress code violations?
- 24 A From what I remember, there was an issue with their
- 25 shorts.



- 1 Q Did you have a conversation about that?
- 2 A I did not have that conversation.
- 3 Q Did you observe Mr. Rojas wearing shorts?
- 4 A Yes.
- 5 Q Do you know if he was disciplined for that?
- 6 A I wasn't part of those discipline conversations, but I
- 7 believe that the SM did. The store manager.
- 8 Q And would the store manager typically loop you in as
- 9 district manager, in terms of what disciplinary issues were
- 10 occurring at various stores?
- 11 A As an inform, yes.
- 12 Q Did you ever have a conversation with Danny Rojas about
- certain pins that he was wearing?
- 14 A I don't remember the pins that they were, but they weren't
- 15 allowed ones.
- 16 Q Do you recall whether or not Danny was disciplined at all
- for wearing pins?
- 18 A I don't know if they were disciplined.
- 19 Q Are you aware of any other conduct that Danny engaged in
- where he could've been disciplined, but was not disciplined?
- 21 A Yes.
- MS. PENDER STANLEY: And what is that relevance?
- JUDGE ROSAS: Repeat the question.
- MS. POLITO: Are you aware of any other conduct that Danny
- engaged in that could have resulted in discipline, but did not



- 1 result in discipline?
- JUDGE ROSAS: I'll allow it.
- 3 A Danny made fun of me when I was supporting the store.
- 4 They made crude remarks.
- 5 Q BY MS. POLITO: And did you --
- JUDGE ROSAS: Hold on a second. Hold on one second.
- 7 Let's go off the record for a second.
- 8 (Off the record at 9:55 a.m.)

9 RESUMED DIRECT EXAMINATION

- 10 Q BY MS. POLITO: Ms. Case, you have been using the pronouns
- 11 they and them. And -- and what are you referring to when you
- 12 use those pronouns?
- 13 A Danny Rojas.
- 14 Q And -- and how do you know that Danny Rohou -- Rojas
- prefers the pronouns they and them?
- 16 A I asked the pronouns that they prefer to be identified as.
- 17 Q Thank you.
- 18 For the incident that you just described, did you issue
- any corrective action to Danny Rojas?
- 20 A No.
- 21 Q Why not?
- 22 A I found it as an educational opportunity to share how to
- create a welcoming environment and how we should treat each
- other with respect and dignity.
- Q Were you aware that Mr. Ro -- that Danny Rojas was a Union



- 1 supporter at the time?
- 2 A Yes.
- 3 Q And how were you aware of that?
- 4 A Danny shared it with me.
- 5 Q What did he share with you?
- 6 A That they support the Union.
- 7 Q Are you aware of a partner named Rachel Cohen?
- 8 A Yes.
- 9 Q And how?
- 10 A Rachel Cohen is a shift supervisor at Sheridan and Bailey.
- 11 Q Are you aware of a time when Rachel Cohen attempted to
- 12 pick up a shift at another store?
- 13 A Yes.
- 14 Q And what happened?
- 15 A Rachel texted me to pick up a shift at her fiancé's store.
- 16 O Who is her fiance?
- 17 A I don't remember his name.
- 18 Q And what, if anything, did you say to Ms. Cohen about
- 19 that?
- 20 A I shared with them that I was on my way to the store, and
- I would check in with the partners and the store manager to see
- if there was a need.
- 23 Q Did you tell Ms. Cohen that she could not pick up a shift
- 24 at that store?
- 25 A I shared I would take care of it.



- 1 Q Do you know if Ms. Cohen had followed the process of
- 2 requesting approval from her store manager about picking up the
- 3 shift?
- 4 A She did not reach out to her store manager.
- 5 Q Do you recall seeing Union flyers in the stores that you
- 6 were overseeing as support district manager, and then later as
- 7 district manager?
- 8 A Yes.
- 9 Q Where were those flyers typically located?
- 10 A In the partner break area.
- 11 Q Do you know if Starbucks has a policy, with respect to
- 12 postings?
- 13 A There is no solicitation in our stores.
- 14 Q And where is that policy located?
- 15 A In the partner guide.
- 16 Q Where in the partner guide?
- 17 A I believe it's page 36.
- 18 Q I'm going to direct your attention to GC-140, which is
- introduced into evidence. Is that what you were just referring
- 20 to?
- 21 A Yes.
- 22 Q And is that for each barista, in the partner guide?
- 23 A Yes.
- Q And was there a time when you were in any of the stores
- where you relocated Union flyers?



- 1 A Yes.
- 2 O And tell us about that.
- 3 A They were all over the fridges, blocking the delivery
- 4 schematics that we use for our dairy and food delivery. We
- 5 reset the store to organize and to make it easy for deliveries,
- 6 and we relocated them to the partner area next to the manager's
- 7 workstation.
- 8 Q Do you recall what store that was?
- 9 A Sheridan and Bailey.
- 10 Q Were there any other stores where you had to do that?
- 11 A No.
- JUDGE ROSAS: You referred to General Counsel's Exhibit
- 13 140?
- MS. POLITO: Correct, Judge, which is the partner guide.
- 15 Q BY MS. POLITO: Do you recall a partner by the name of
- 16 Victoria Conklin?
- 17 A Yes.
- 18 Q And how do you recall that partner?
- 19 A Victoria was a shift supervisor at the East Robinson
- 20 location.
- 21 Q Did you have any occasion to discipline Ms. Conklin?
- 22 A Me? No.
- 23 Q Were you aware of whether or not Ms. Conklin was
- 24 disciplined at any time?
- 25 A I believe that they were, but I don't remember.



- 1 Q If Ms. Conklin was disciplined, you wouldn't -- you
- 2 weren't involved in that particular discipline; is that
- 3 correct?
- 4 A Not that I remember.
- 5 Q Do you recall a partner by the name of Brian Murray?
- 6 A Yes.
- 7 Q And how do you recall Mr. Murray?
- 8 A Brian was a barista, or is a barista, at the Lancaster
- 9 location.
- 10 Q Did you have occasion to discipline Mr. Murray?
- 11 A I was a witness to a conversation about the dress code.
- 12 Q And what was that conversation about the dress code?
- 13 A Failure to follow a dress code after being coached, and
- 14 continued to not follow that protocol.
- 15 Q And when you say you were a witness, what does that mean?
- 16 A The assistant store manager was having the conversation
- with the partner and asked if I could sit in.
- 18 Q Can you take a look at GC Exhibit 102?
- 19 A Okay.
- 20 Q Do you recognize that document?
- 21 A It looks like a standard documentation that we provide for
- failure to follow dress code.
- 23 Q Under the section title, statement of situation, does that
- 24 describe the dress code sit -- issue that we were just
- 25 discussion -- discussing?



- 1 A Yes.
- 2 Q And would you have typically signed the corrective action
- 3 notice?
- 4 A Not always.
- 5 Q Do you recall as you sit here today whether or not you
- 6 signed a corrective action notice for Mr. Murray, with respect
- 7 to the dress code issue on November 16th, 2021?
- 8 A I don't remember.
- 9 Q Was Mr. -- do you recall if Mr. Murray was asked to go
- 10 home?
- 11 A Yes.
- 12 Q And did he then go home?
- 13 A Yes.
- 14 Q Did he -- did he return to work?
- 15 A No.
- Q Was it customary practice, if a partner was out of dress
- code, to ask them -- or to give them the opportunity to go home
- 18 and change?
- 19 A Yes.
- Q With respect to mobile ordering at any of your stores, who
- 21 has the authority to shut off mobile ordering?
- 22 A The store managers and district managers.
- Q Would shift supervisors have any authority to shut off
- 24 mobile ordering?
- 25 A They can request it through their store manager or



- 1 district manager.
- 2 Q Were shift supervisors allowed to turn off any channel
- 3 and -- during the time that you were in the Buffalo market?
- 4 A No.
- 5 Q And was that consistent with your practice in Long
- 6 Island -- when you started as a district manager in Long
- 7 Island?
- 8 A Yes.
- 9 Q If a store needed to be closed for any -- any operational
- reason, what approval needed to take place for that to happen?
- 11 A To inform the store manager of what was occurring in the
- 12 location, and they would inform the district manager.
- 13 Q And who would have approval to close the store?
- 14 A The district manager would give approval.
- 15 Q Did you ever direct any of your managers to instruct
- partners that they could not talk about Union activity?
- 17 A No.
- 18 Q Are you aware of anyone else instructing any of the store
- managers or support store managers that reported up to you to
- direct partners not to talk about Union activities?
- 21 A No.
- MS. POLITO: If I could just have a minute, Judge?
- No further questions, Your Honor.
- JUDGE ROSAS: General Counsel?
- 25 CROSS-EXAMINATION



- 1 Q BY MS. PENDER STANLEY: Hi, Ms. Case.
- 2 A Hi.
- 3 Q Could you tell me again what your current role is?
- 4 A Senior operations consultant manager for partner safety
- 5 and programs.
- 6 Q Okay. And when did you start in that role?
- 7 A June.
- 8 Q June, this year?
- 9 A Um-hum.
- 10 Q I'm sorry, you have to say yes or no.
- 11 A Yes.
- 12 Q Thanks. And what was your position before June of this
- 13 year?
- 14 A District manager.
- 15 O Where was that?
- 16 A Albany.
- 17 Q That's where I'm from.
- 18 A Um-hum.
- 19 Q And when were you district manager in Albany?
- 20 A It was March until May, when I started this new role.
- 21 Q Okay. And is your current role a step up from a district
- 22 manager role?
- 23 A It's a lateral.
- 24 Q Lateral?
- You talked earlier about a prior occasion where you acted



- 1 as a support district manager on the upper east side?
- 2 A Yes.
- 3 Q At that time, how many other support managers were brought
- 4 into that -- that market?
- 5 A I had one that helped support the market on Long Island.
- 6 Q Okay. And what about when you were on the upper east
- 7 side?
- 8 A Because it was a shorter interim, I didn't need one.
- 9 Q Who -- you were asked about Will Westlake. You talked
- about an incident where he hadn't done proper protocols to
- switch shifts; you ended up sending him home from Sheridan and
- Bailey. How many other partners did you send home for not
- properly switching shifts when you were in Buffalo?
- 14 A In Buffalo, I hadn't seen any other that did not follow
- 15 it.
- 16 Q As a district manager, would the store managers reporting
- to tell you every, single time they issued a discipline to a
- 18 partner?
- 19 A No, as I was not the main district manager.
- 20 Q When you were -- when you were the district manager -- I
- 21 think you said in January?
- 22 A Um-hum?
- 23 Q At that point, would they tell you about each discipline
- they had issued?
- 25 A I'm not sure if they always did.



- 1 Q When Rachel Cohen texted you about picking up a shift at
- 2 her fiance's store, did you tell her to reach out to her store
- 3 manager?
- 4 A I shared that I would.
- 5 Q Do you know why she texted you instead of reaching out to
- 6 the store manager?
- 7 A I did ask that, and she said it's because she just saw me
- 8 at the store.
- 9 Q You were asked about Victoria Conklin.
- 10 A Yes.
- 11 Q And I believe you said you never disciplined her yourself,
- 12 right?
- 13 A Correct.
- 14 Q But you did meet with her on a couple of occasions?
- 15 A Yes.
- 16 Q You met with her in February at one -- at one time?
- 17 A Yes.
- 18 Q And then with her and her manager, Keita Clark, later that
- 19 month?
- 20 A Yes.
- 21 Q And the first occasion that you met with her in February,
- you offered her some conflict resolution tips?
- 23 A Yes.
- 24 Q And then the second time, you had a conversation with her
- and Keita Clark at the East Robinson store?



- 1 A Yes.
- 2 Q And during that conversation, Ms. Conklin went through a
- 3 list of issues that you had suggested she write down so you
- 4 could mediate a conversation?
- 5 A Yes.
- 6 Q And at some point, you ended that meeting and sent Keita
- 7 Clark home for the day?
- 8 A Keita Clark was already done for the day.
- 9 Q Why did you end the conversation when you did?
- 10 A The conversation was over.
- 11 Q And during that conversation, Victoria Conklin talked
- 12 about some discomfort with how Keita Clark treated her peers;
- is that right?
- MS. POLITO: Objection, outside the scope of direct
- 15 examination.
- JUDGE ROSAS: Hold on one second. It's in the realm.
- 17 Overruled.
- 18 You can answer.
- 19 A Can you repeat?
- 20 O BY MS. PENDER STANLEY: Isn't it correct that Victoria
- 21 Conklin expressed in that meeting discomfort with how Keita
- 22 Clark treated her peers?
- 23 A She referenced it, but wasn't able to give any facts.
- 24 Q She didn't talk about an employee named Beth (phonetic
- 25 throughout)?



- 1 A She did talk about Beth, but could, again, not give any
- 2 exacts or inform that could substantiate any of her
- 3 information. Or validate it.
- 4 Q But she also talked about issues with staffing and
- 5 schedules?
- 6 A Yes.
- 7 MS. PENDER STANLEY: I have nothing further.
- JUDGE ROSAS: Anything?
- 9 MS. POLITO: No redirect, Judge.
- JUDGE ROSAS: All right. Your testimony's concluded. Do
- 11 not discuss your testimony with anyone until you're advised by
- 12 counsel that the case is over, all right?
- 13 THE WITNESS: All right.
- JUDGE ROSAS: Have a good day.
- 15 THE WITNESS: You, too.
- MS. POLITO: Judge, could we have about 15 minutes before
- our next witness please?
- 18 JUDGE ROSAS: Okay.
- 19 (Off the record at 10:10 a.m.)
- JUDGE ROSAS: On the record.
- MS. POLITO: Respondent calls Kristina Mkrtumyan to the
- 22 stand.
- JUDGE ROSAS: Okay. Pronounce it for me again?
- MS. MKRTUMYAN: [M-kr-tu-men].
- JUDGE ROSAS: [M-kr-tu-men]. Mkrtumyan. Okay.



- 1 Whereupon,
- 2 KRISTINA MKRTUMYAN
- 3 having been duly sworn, was called as a witness herein and was
- 4 examined and testified as follows:
- 5 JUDGE ROSAS: All right. State and spell your name and
- 6 provide us with an address.
- 7 THE WITNESS: My name is Kristina. It's K-R-I-S-T-I-N-A.
- 8 My last name is Mkrtumyan, and it's M-K-R-T-U-M-Y-A-N.
- 9 MS. POLITO: And Your Honor, we'll accept service with any
- 10 speaking --
- JUDGE ROSAS: Okay.
- MS. POLITO: -- on behalf of our witness.
- 13 **DIRECT EXAMINATION**
- 14 O BY MS. POLITO: Good morning.
- 15 A Good morning.
- 16 Q Do you mind if I call you MK?
- 17 A I do not.
- 18 Q MK, where are you currently employed?
- 19 A Starbucks Coffee Company.
- 20 Q And how long have you worked for Starbucks Coffee Company?
- 21 A I celebrated my eight years this summer.
- 22 Q What role did you begin with at Starbucks Coffee Company?
- 23 A I started as a barista in Northern Virginia.
- 24 Q And what was your career path from there?
- 25 A I was a barista for about six months, and then took on a



- 1 shift supervisor role that I held for maybe another six or
- 2 seven months. I became a shift supervisor and was promoted to
- 3 assistant store manager, also known as ASM. And I held that
- 4 role for about nine months on that same location in Reston,
- 5 Northern Virginia.
- 6 After the nine months of assistant store manager, I became
- 7 a store manager of that same location and was in that role for
- 8 approximately two-and-a-half years at a variety of locations.
- 9 Q And so do you recall what -- about what year you became
- 10 a -- what year you became a store manager?
- 11 A I believe that was around 2016, 2017.
- 12 Q And how many stores did you work in as a store manager?
- 13 A Around 10 or 11.
- 14 Q And generally, were your job duties as a store manager the
- same for each store that you worked in?
- 16 A That is correct.
- 17 Q And generally, can you tell us what those duties were?
- 18 A Yeah. As a store manager, I was responsible for customer
- 19 experience in my location, for my partner experience, and for
- overall operational business in my location.
- 21 Q Did you ever work in a support role during the time that
- you were a store manager?
- 23 A I did. My first support role was -- I started dual
- managing, which was, I was a support manager for an ASM of my
- secondary location, who was doing that for about four months.



- 1 I was acting as a district manager support, which was a stretch
- 2 assignment in support all my district.
- 3 Q What do you mean when you say "stretch assignment"?
- 4 A When someone is on their developmental path, and when --
- 5 at Starbucks, you're able to look at the development as where
- 6 are you in your journey from learning, owning, to advising.
- 7 And when someone is aspired to do something else or more, they
- 8 develop through -- and their leader's responsibility is to
- 9 create opportunity to learn and develop a new skill.
- 10 Me wanting to grow into a district manager role, my
- district manager gave me an opportunity to take more
- 12 responsibilities than -- that might normally would happen to a
- 13 store manager.
- 14 O But is a stretch role different than a TLA?
- 15 A Yes, ma'am, it is.
- 16 O How?
- 17 A TLA is a posting for full responsibility and scope of the
- role you are in at the time of that assignment. The role would
- 19 be posted. You would apply for it as a candidate. You would
- 20 be interviewed as a candidate. And then if you're selected,
- 21 then TLA comes with increase in pay, it comes with,
- potentially, a timeline to that assignment. Versus stretch
- role, you're staying in the same paygrade -- which was, for me,
- a store manager -- but you take more responsibility.
- 25 Q How long did you stay as a store manager? For how many



- 1 years?
- 2 A It was collectively three years, but I had another role in
- 3 between. So after two and a half years, I took another role,
- 4 then came back to the store manager role.
- 5 Q What was the other role that you took in between?
- 6 A I was operational coach -- or also ops coach -- in
- 7 Philadelphia, PA.
- 8 Q Can you tell us what an operational coach -- coach's job
- 9 duties are?
- 10 A It evolved a little bit since 2018. But 2018 was the
- first time we created the role for Philadelphia market. And my
- specific responsibility was to get -- we're going to go back to
- learning, owning, and advising. My job was to take my
- portfolio of stores, which was seven, and the leaders that were
- working within can get there from learning their approach to
- owning it in 100 days.
- 17 Q And you said that it was the first time the role was
- created. Why was the operations coach position created for the
- 19 Philadelphia market in 2018?
- 20 A In April of 2018, we had an incident that was pretty
- 21 public in national news in a Philadelphia stores -- I believe
- it was Spruce store -- between a customer and a partners.
- 23 Specifically, our partners did not allow a customer to use the
- 24 restroom.
- 25 With that, we -- and by we, I mean Starbucks corporate and



- 1 senior initiatives learned that we do not have culture that
- 2 Starbucks is known for in our stores. And that actually
- 3 impacted the whole country. The way we train, the way we look
- 4 at urban markets, and many other things. So for that reason,
- 5 we needed support, and specifically, operational support,
- 6 neutral support within Philadelphia market. And that's what I
- 7 was told.
- 8 Q How long were you in that role as operational coach in
- 9 Philadelphia?
- 10 A I was there for four month.
- 11 Q Were there other corporate executives in the market during
- 12 that time period?
- 13 A Yes.
- 14 O Who?
- 15 A My director at the time was Marcus Eckensberger, who was
- 16 also brought in specifically for that market, as the market
- 17 needed support. We had partner resource director come in,
- which was Nathalie. We had our vice president from mid-
- 19 Atlantic, Camille Hymes, who would -- ended up relocating there
- for a couple of months to support and help rebuild the market.
- 21 I've also got to meet -- I will not remember his last name, but
- 22 at the time, I believe he was a senior executive of North
- 23 America. His name's Chris (phonetic throughout). Rossann
- Williams. I do not remember the title she held at the time.
- 25 And I believe Howard came in for a couple of days during the --



- during that process, as well.
- 2 Q You just referred to a woman by the name of Nathalie.
- 3 What is Nathalie's last name?
- 4 A Cioffi.
- 5 Q Was that the first time that you met Ms. Williams, back in
- 6 Philadelphia in 2018?
- 7 A I believe so, but I'm not sure.
- 8 Q Okay. And -- and you -- tell us what you did for the four
- 9 months that you were in Philadelphia as an operations coach to
- 10 assist that market.
- ${\tt 11}$ A ${\tt So}$ my role was to educate and help store managers to be --
- 12 within operations. So operational piece of store manager
- approach consists with a four dimension. We call it dimension,
- but it's really the job description and operations. And that
- is staffing and scheduling, so teach and coach anything within
- 16 staffing and scheduling dimension.
- The second dimension I was working on was teaching and
- training. Again, anything to do with training our partners,
- 19 all the way to training them, themselves.
- Followed by sales and inventory. Anything around
- 21 deliveries, products, systems parts.
- And lastly, our standards in continuous approvement. That
- would include things like management standards and procedures,
- including this in our stores consistently, would relate to it.
- Q When you were in the Philadelphia market in 2018, how were



- 1 the districts divided?
- 2 A At the time I arrived, they already made four districts.
- 3 So originally, there were three. And when Marcus Eckensberger
- 4 took over the market, he realized there was a need to decrease
- 5 span and increase capacity for the district managers. So he
- 6 brought in a four district managers and made four districts.
- 7 Q Do you know how many stores each district manager was
- 8 assigned once it was realigned from three districts to four
- 9 districts?
- 10 A I know an approximate number. I believe the Philadelphia
- 11 market collectively had 30 locations. So each DM had a span of
- between six and nine, dep -- depending on complexity and safety
- 13 for those locations.
- Q What was your next role with Starbucks?
- 15 A After leaving Philadelphia in my time limited assignment,
- 16 I returned -- title was a store manager, store manager support,
- 17 really. And I did that role for six month in six different
- 18 locations.
- 19 Q And what did you do as store support manager for that six-
- 20 month period while you were in North Virginia?
- 21 A It really depended on one of the six locations. It varied
- from potentially training a new leader that was intended to be
- 23 a leader of that store. Or if a leader already was present,
- just helping them potentially level set in the store, ensure
- operations are in place. Similar work that I did in



- 1 Philadelphia, but now, my old market to assist them and
- 2 support.
- 3 Q And just as far as manager support in the North Virginia
- 4 market during that time period, did each of the stores have
- 5 their own dedicated store manager?
- 6 A Either immediately upon my arrival to the store or within
- 7 the first two weeks of me being in the store.
- 8 Q What -- what does it mean when you use the word "level
- 9 set"?
- 10 A Sometimes, we find a need to ensure that partners are
- 11 clear on our policies, procedures, and expectations. In some
- scenarios, when we didn't have a leadership present, or a
- leader did not do what they were supposed to do, meaning
- specifically the store manager, we'd find gaps in operations
- and culture. And in order to correct that, we'd bring someone
- who can support it and really connect to partners and share
- 17 with them what standard is and teach them. So then, we could
- start coaching and executing what Starbucks is all about.
- 19 Q During the time that you were in Philadelphia as an
- operations coach, was there any level reset done?
- 21 A They mentioned it at all the seven stores I was a part of.
- 22 O Can you tell us what that looked like?
- 23 A Yes. Specifically for my seven and a few of my peers --
- ops coaches did similar in their own capacity. But for my
- seven stores, I went in order of the dimension that I shared



- 1 with you. Staffing and scheduling, continuing training, sales
- 2 and inventory and up to standard.
- First, the level set on staffing and scheduling --
- 4 specifically, I spent time with every store manager going over
- 5 policies around our schedules. And the expectation being
- 6 they're posted a few weeks out. Why are they posted a few
- 7 weeks ago? Really leaning into that teaching.
- Then, we pulled out the actual tool. At the time, it was,
- 9 I believe, GLS (phonetic throughout) maybe, for scheduling.
- 10 Q And -- and that was going to be my next question. The
- 11 tool at the time for scheduling was TLS?
- 12 A I believe it was GLS --
- 13 Q Okay.
- 14 A -- but it was not yet partner hours.
- 15 Q And -- and you were telling us how you level reset with
- 16 the staffing and scheduling at that time. What about with
- teaching and training? Was there level reset with that, as
- 18 well?
- 19 A There was. We really leaned into policies with our
- 20 partners, such as, in order for staffing and scheduling to be
- 21 successful, you have to revisit things like time and
- 22 attendance. And ensure the partner is super clear on what is
- 23 expected and what they're accountable to. Followed by rules
- and routines, deployment on the floor, and many other things
- 25 that would be under their job description as a barista or a



- 1 shift supervisor.
- 2 Q Was there also a level reset with respect to sales and
- 3 inventory?
- 4 A Yes, we -- it's Philadelphia market, so we had to get
- 5 creative with where our storage is. Almost in all of mine,
- 6 with the exception of two that had a larger back rooms, we
- 7 ended up rebuilding all of the shelves and resetting the back
- 8 of house. Then adding parts. Ensuring that they match our
- 9 plans that Starbucks has in place.
- 10 And then all seven stores had to adjust the layout in --
- 11 for back line, which is really the production piece -- space.
- 12 Q Does Starbucks come up with a standard layout from time to
- 13 time as to how the inventory should be stored or how the front
- of the stores looks?
- 15 A Yes. We have a standard for every station.
- 16 Q And how often is that modified or updated?
- 17 A I would say at least once a year we have some sort of
- update towards what's next and how we could do better.
- 19 O When you were -- had returned to North Virginia as a
- support store manager, did you have to engage in any type of
- 21 level resets there?
- 22 A Yes. At that point, I was in advising stage of level
- 23 setting. And it really became my week 1 in any location. My
- week one would be spent meeting with every single partner one-
- on-one and going over our main policies and procedures that



- 1 either are very typical to violate or so rare to violate that
- 2 the partner might not have paid attention to them. And I would
- 3 revisit those policies individually with every single partner
- 4 within the first week of me being in the store.
- 5 Q What was your next role after being a store support
- 6 manager in North Virginia for that six-month period?
- 7 A I became a district manager TLA in Washington, DC
- 8 Q And a TLA is what?
- 9 A And TLA is time limited assignment.
- 10 Q And is that 89 days, 90 days, or three months? Or all
- 11 three?
- 12 A It depends. My TLA, specifically, was originally six
- months. That was what the offer was post-interview. It is not
- 14 a 89-day assignment. And in that moment, 89-day assignments
- did not exist, because we had different procedure.
- 16 Q So we -- what is an 89-day assignment currently at
- 17 Starbucks?
- 18 A We have a career progression policies in place. And
- that's if we have a hire and promote, whether it's internal or
- 20 external. Part of it is anything below -- over 90 days, we are
- 21 to post an interview and then have a diversity of candidates to
- 22 make the very best decision for selecting the candidate.
- 23 Anything other than 90 days, which consists of 89 or less,
- we do not have to post or interview for. And that can just,
- very specific, if I need somebody tomorrow in the store,



- 1 because someone unexpectedly went on leave of absence, I have
- 2 the ability as a leader to make a decision to place someone for
- 3 89 days to create that space for me to hire the candidate that
- 4 should be there eventually.
- 5 Q And how long is that practice and policy been in place at
- 6 Starbucks?
- 7 A For about two years.
- 8 Q Going back to your time as district manager in Washington,
- 9 DC, tell us what your job duties were as district manager.
- 10 A The district manager, I was responsible for partners in my
- 11 portfolio, customer experience, and overall portfolio
- 12 responsibilities, dual lens of business, metrics, and
- 13 performance.
- 14 Q And how many stores did you have in the Washington, DC
- 15 market?
- 16 A My lowest count was 6, and my highest count was 14.
- 17 Q And why did that vary?
- 18 A Due to multiple factors, such as closure and openings.
- 19 But to tell the storyline, it -- I had eight stores when I
- started. Then, in 2020, I ended up closing a location
- 21 permanently.
- Then, we realigned as an area, so I lost a store and
- picked other stores up, putting me at eight or nine. And then,
- I moved manage for four month. Including, we had 14 locations
- 25 between the two districts.



- 1 MS. POLITO: Bless you.
- 2 Q BY MS. POLITO: Why was the store -- why was the store in
- 3 the Washington, DC market closed permanently?
- 4 A So there were two factors that closed two stores, and one
- 5 store closed -- part of our normal business and operation is
- 6 every year, where we review performa (phonetic throughout) for
- 7 stores in the market. And look at what store has been
- 8 contributing to the bottom line, and for whatever reason is.
- 9 And that specific store was 16th and K. And that's been
- on the list now for about two years at that point as a store
- that was not contributing to a bottom line, and things were not
- improving. So it was slated to close as a planned closure for
- about two years, collectively.
- 14 The second store I closed, there was a different reason.
- 15 It was really impacted by COVID. The patterns changed in
- downtown DC, and that store -- it was easier and the right
- thing to do for our customers to close it all together, and
- then allow that flow of customers to go a block either
- direction, versus keeping that location open. So we closed it
- 20 due to COVID and customer shift.
- 21 Q You mentioned the word "realignment" again. Was the
- realignment different in DC than it was in Philadelphia? And
- if so, how?
- 24 A By the time I got to DC, my regional director has already
- decreased amount of stores per DM to get increasing capacity



- 1 and consider things like safety and security. So I already
- 2 walked in in a smaller district than district manager in
- 3 Virginia, for example.
- But as a normal practice, we look at our area
- 5 approximately once a year to say, do we need to make shifts or
- 6 changes? And we did it while I was a district manager two
- 7 times as an area.
- 8 Q Which two times did -- did you do that as a district
- 9 manager?
- 10 A The first time was -- I believe it was in 2020. We closed
- 11 collectively about 20 stores within the market, out of the 100
- 12 that we had. So with that, the span needed to change. We lost
- 13 the district manager -- by "lost", I mean he got a promotion.
- And that allowed us to then lose a DM, we lost 20 stores, we
- realigned to make sense of how many stores per DM each had.
- And then the second time we realigned -- because now, we
- 17 lost 20 stores as a market. So our regional director picked up
- 18 20 stores from Northern Virginia to put him back at 100. And
- due to that, we now added a district back on in Northern
- 20 Virginia.
- 21 Q The first time that you just mentioned about the
- realignment -- was that in the Washington, DC area?
- 23 A That is right.
- 24 Q And the second time was when you were in North Virginia?
- 25 A I was still a district manager when we had planned and



- 1 created lines to pick up Northern Virginia.
- 2 Q How did you -- it come about that you came to Buffalo, New
- 3 York?
- 4 A That same regional director that I had -- his name is Adam
- 5 Modzel, called me labor day weekend of 2021 and asked if I
- 6 would be interested/willing to go to Buffalo for about 89 days.
- 7 Q And did he tell you what role that you would be coming to
- 8 Buffalo in?
- 9 A He did.
- 10 Q And what was that?
- 11 A District manager.
- 12 Q Did he talk to you about any union activity when he talked
- to you about coming to Buffalo?
- 14 A He did not.
- 15 Q Were you aware of whether or not there was any Union
- activity in Buffalo in September of 2021?
- 17 A Yes, very little.
- 18 Q And how were you aware?
- 19 A I saw something in the news, and -- and I believe it was
- 20 the Dear Kevin Letter and an article attached that I didn't
- 21 finish reading.
- 22 O Did you have any questions to -- with --
- MS. POLITO: Strike that.
- Q BY MS. POLITO: Did you talk with Adam about any
- expectations or how the Buffalo operations would work prior to



- 1 coming to the Buffalo market?
- 2 A Our conversation lasted about five minutes, and he did not
- 3 give have answers to most of my questions. So instead, he just
- 4 put me in touch with my new regional director, and that's when
- 5 I got to ask questions.
- 6 Q And who was the new regional director?
- 7 A The new director I would be reporting to was Deanna
- 8 Pusatier.
- 9 Q And did you speak with Deanna about your -- the assignment
- in the Buffalo market?
- 11 A Also very briefly on the phone. And yes, I did.
- 12 Q And did -- during that conversation, did the two of you
- 13 talk about any Union activities?
- 14 A We did not.
- 15 Q Were you told what your role as district manager
- supporting the Buffalo market would look like?
- 17 A Yes.
- 18 Q And what were you told?
- 19 A That my role and responsibilities are the same as they
- were in that moment.
- Q Were you considered a support district manager? Or were
- you moving to Buffalo to take on a district manager role?
- 23 A As a district manager.
- Q What's your current title?
- 25 A Partner resource manager.



- 1 Q And what are your job duties as partner resource manager?
- 2 A Partner resource manager, or I might also refer to it as a
- 3 PRM during this conversation. I am supporting two regions and
- 4 two regional directors in the proximity of a business partner.
- 5 And my responsibility would include strategies with them, being
- 6 the top process partner, thinking about staffing at every
- 7 level. I would be included in decisions like realignment and
- 8 others.
- 9 Q In your role as partner resources manager today, do you
- 10 support the Buffalo market?
- 11 A I do.
- 12 Q And how long have you held that role?
- 13 A Since May of 2022.
- 14 Q Do you remember the day that you first arrived in Buffalo,
- 15 New York?
- 16 A I do.
- 17 Q What day was that?
- 18 A That was September 7th, 2021.
- 19 Q And when you arrived in Buffalo, what district were you
- assigned to?
- 21 A District 362.
- 22 Q And how many stores were in that district?
- 23 A 13.
- Q Do you know what those stores were?
- 25 A Yes.



- 1 Q Can you tell us what they were?
- 2 A Yes. It was 7318, and that's University of Buffalo or UB.
- 3 It was 7327, Niagara Falls Boulevard, or also referred to as
- 4 NFB. It was 7337, Transit & Maple. 7381, which is Elmwood.
- 5 7448, which is Delaware & Chippewa, or also DelChipp. 7486,
- 6 Hamburg. 7665, Depew. 7799, Del-Ken. 7938, Williamsville
- 7 Place. 10750, Transit Commons. 23917, Genesee or Airport.
- 8 59087, Camp Road. And 63771, Orchard Park.
- 9 Q Did you visit those stores upon your arrival in the
- 10 Buffalo market?
- 11 A In my first week, I visited 12 out of 13 locations.
- 12 Q How come you didn't visit the last location?
- 13 A During, like, the half of the week that I arrived -- as I
- 14 started on Wednesday -- and the following week, a store manager
- of 7665 was on vacation for that whole duration of time. And I
- didn't feel like it was the right thing to do to go in the
- store without being introduced by the leader of the store.
- 18 Q And at some point, did the leader return from vacation?
- 19 A Yes, he did.
- 20 O And who was that?
- 21 A Nick Tollar Genair (phonetic throughout).
- 22 Q And did you then visit that store?
- 23 A I did. That some Monday he returned.
- 24 Q And tell us generally what your observations were, with
- 25 respect to the Buffalo market, based on your experience at



- 1 Starbucks in other markets.
- 2 A The stores were in terrible condition, from -- from
- 3 facilities to operational pieces that we talked about.
- 4 Staffing and scheduling, teaching and training, sales and
- 5 inventory, up to standard and continuous improvement. And I
- 6 said -- describe my job duties. Partners were not happy
- 7 working, or we were short-staffed so significantly. It was
- 8 hard.
- 9 But I think about customers and my responsibility to our
- 10 customers. We had really low customer connection. And my
- experience in the drive-thru, it took me 32 minutes to get a
- beverage, which, quite frankly, is unacceptable for -- for
- 13 Starbucks.
- 14 And lastly is business and business performa was -- was
- 15 just not like expected.
- 16 Q How often did you frequent the stores in the Buffalo
- market when you were the district manager?
- 18 A I would teach at each store either every week or every
- other week, outside of my vacation.
- Q Was that different than what you did in the other markets?
- 21 A A little bit. Only because in DC, having primarily the
- seven stores as my average, I would see a store every single
- week outside of my vacation. Where here, with the larger
- scope, sometimes, I would not see a store within 10 to 14 days.
- 25 Q About what percentage of time did you spend in stores



- while you were in the Buffalo market in the Fall of 2021?
- 2 A About 75 percent of my time.
- 3 Q Was that any different than in your prior role as district
- 4 manager?
- 5 A No, ma'am.
- 6 Q At some point, did Buff -- the Buffalo market also
- 7 realign?
- 8 A Yes, we did.
- 9 Q And when did that happen?
- 10 A It went into effect on January 3rd, 2022.
- 11 Q And how did -- did your role differ once the Buffalo
- 12 market realigned?
- 13 A My role didn't change, but my scope did.
- 14 Q And how did your scope change?
- 15 A I went from 13 stores like we just discussed to 6
- 16 locations.
- 17 Q And who were the other district managers at the time?
- 18 A Michaela Murphy and Greta Case.
- 19 Q When you first arrived in the Buffalo market, about how
- 20 many stores were in the market, that you were aware of?
- 21 A Buffalo had 20 locations.
- 22 O Did that change after August of 2021?
- 23 A It did. We closed a store, which was inside of the mall
- 24 at Walden & Anderson. And then, we opened a store, I believe
- in February of this year in Tonawanda, New York, bringing us



- 1 back to 20. But there was a period of time that there was only
- 2 19.
- 3 Q And when you say "the store that was closed", is that the
- 4 Walden Galleria kiosk?
- 5 A Yes, ma'am.
- 6 Q And the Tonawanda store, is that a new store?
- 7 A It was a new store opening. Yes, ma'am.
- 8 Q And is that the correct way to refer to it? Tonawanda?
- 9 A To the best of my knowledge.
- 10 Q Do you know that store number off the top of your head?
- 11 A I do not at this time.
- 12 Q Well, tell us about the different type of stores in the
- 13 Starbucks area, in terms of channels.
- 14 Q Starbucks has a variety of channels. I will speak a
- 15 little bit closer to what Buffalo has. Buffalo primarily has
- four channels that are more common. Out of our 20 store today,
- we have -- 16 of them, there are drive-thru. A "drive-thru"
- meaning they have a drive-thru channel, but they also all have
- 19 a cafe and seating inside.
- The other four locations, putting us at 20, are cafe-only.
- 21 By cafe-only, again, I mean it does not have a drive-thru
- 22 within the location.
- 23 All 20 stores have mobile order and pay as a channel and
- 24 available. And I believe there's 7 out of 20 that have --
- 25 would you call -- we call it Uber Eats. Uber Eats is just a



- 1 party -- a third party that we hired to create delivery
- 2 accessibility for customers.
- 3 And then, lastly, only one store in this market has sort
- 4 of a unique channel, which is a pickup window. And that's the
- 5 Camp Road location.
- 6 Q How -- how does the pickup window at Camp Road work?
- 7 A I'll start with a description. The pickup window is
- 8 exactly that. So you would walk up to the Camp Road store.
- 9 You'll see front doors. On the left of the front door, and --
- 10 you will see a patio. And then, it would be window, sort of,
- 11 cut within the building where customers can place a mobile
- order and pick it through that window. They can sit in the
- patio and order. There's a register where they can order at
- 14 the window. I -- I would think about it as a walk-thru versus
- 15 drive-thru.
- 16 Q Like getting an ice cream cone at an ice cream stand?
- 17 A Your description is better, yes.
- 18 Q Is that an unusual channel to have at a Starbucks cafe?
- 19 A In my opinion, only because I've seen it in San Diego,
- 20 which makes sense. They had a lot of pickup window. But it
- 21 has different weather, so seeing it in Buffalo was a little
- 22 surprising.
- 23 Q Is it closed for part of the year in the Buffalo market?
- 24 A I can only speak to my -- my -- my one winter experience.
- I believe I ended up closing that channel in Oct -- maybe end



- of October, beginning of November of 2021. And we didn't
- 2 reopen it to the public until about April of 2022, when it
- 3 started getting warmer and started melted a little.
- 4 Q With respect to the 20 stores that we just talked about,
- 5 do the store volumes differ?
- 6 A Very much so.
- 7 Q And how do they differ?
- 8 A Depending on channels, that might impact it largely. And
- 9 it can be -- Hamburg versus Main Street is double the
- 10 difference in volume.
- 11 Q For a typical shift in a Starbucks store, can you
- determine how many baristas are needed?
- 13 A No.
- 14 Q And why is that?
- 15 A Knowing that Hamburg makes only 50 percent of what Main
- 16 Street would, and sometimes, even less than that, it's hard to
- say a typical, because the stores are so different and the
- 18 volume is so different?
- 19 Q Is there a way to determine the typical number of baristas
- 20 needed for any given store?
- 21 A Yes.
- 22 Q And how?
- 23 A We have a system that calls Partner Hours. In that
- 24 system, store manager would craft and create the schedule with
- 25 system support and really -- boundaries, if you would.



- 1 System's job is to project and calculate the needed staffing
- for a given half an hour of our day being open. And that's how
- 3 store manager would know, okay, from 10 to 10:30, my store
- 4 today needs eight people.
- 5 Q But is the Playbuilder tool used at all for that
- 6 determination?
- 7 A More of a step 2. So from 10 to 10:30, it gets
- 8 established for the system we need eight people. Then, I'll
- 9 take that number, and I can put it into Playbuilder tool, which
- is in our -- our iPads. And the Playbuilder would then --
- 11 JUDGE ROSAS: Finish your que -- finish your answer.
- 12 A The Playbuilder then would tell where those eight people
- 13 should go.
- 14 JUDGE ROSAS: Off the record.
- 15 (Off the record at 10:51 a.m.)
- 16 JUDGE ROSAS: Resume.

17 RESUMED DIRECT EXAMINATION

- 18 Q BY MS. POLITO: Is there anything else that helps a
- 19 Starbucks store determine what typical staffing would be for
- 20 that day?
- 21 A We have a complex labor system. It's very simple on the
- side of the store manager and calculates it for them. But
- often, it's a part of -- it used to be part of my normal job as
- 24 a district manager to revisit the needed staffing for the --
- 25 part of -- during a planning period visit that happens about



- 1 every nine weeks.
- 2 Q So you told us that there is a step 1 that talks about the
- 3 labor system and how many partners are needed through Partner
- 4 HUB. And then step 2 would be the Playbuilder tool to assign
- 5 the staffing.
- Is there anything else that a store manager uses to
- 7 determine the appropriate staffing at a particular store?
- 8 A Collectively for the staffing, yes. And that would be the
- 9 partner planning tool.
- 10 Q And what is the partner planning tool?
- 11 A Partner planning tool will help the district manager and
- 12 the store manager to determine how many people -- how many
- partners do we need. And more specifically, how many hours
- should be available to work in a particular store.
- 15 Q And how is the partner planning tool used in determining
- hours for the partners in any particular store?
- 17 A General math of the partner planning tool is, we have a
- thing that is called earned hours. That's from step 1. The
- 19 system projects labor. For simplicity of the math, we'll take
- a store that earns 400 hours a week. If the store is earning
- 400 hours a week, the math is 150 percent of those hours should
- be available. Meaning that availability of our collective
- partners, whether it's 10 partners or 20 partners, should match
- to 600 hours being available, so we can then schedule the
- 25 demand of 400.



- 1 Q And how do you know the availability of partners?
- 2 A Partners submit their availability upon starting with the
- 3 company, and actually, even during the application in Taleo.
- 4 Q And are partners able to change their availability?
- 5 A They are.
- 6 Q And how do they do that?
- 7 A That same app, partner hours, is available to them in
- 8 different capacity, to every partner in our stores. They would
- 9 go in, they would submit their new availability, and then that
- 10 request would go to the store manager.
- 11 Q And is there a requirement that they have to do that
- within a certain time period?
- 13 A The original one will be submitted before they even begin
- their first shift. And then they can keep it for as long as
- 15 they want to. Or they may -- may request a change to it after
- 16 six months.
- 17 Q And do they have to give a store manager a certain amount
- of notice before the availability change is either approved or
- 19 denied?
- 20 A A minimum of 21 days to submit a request.
- 21 Q Why 21 days?
- 22 A Starbucks posts schedules three weeks in advance, and we
- would not be adjusting schedule that are posted due to partner
- change in their availability in the system.
- Q Going back to that layout of the different stores in the



- 1 Buffalo market, are there different workstations at each store?
- Or are they designed to look and operate similarly?
- 3 A I would say that they -- there's certain station that
- 4 are -- that are the same for the team purposes. But all of our
- 5 stores have different design and layout.
- 6 O And what is that based on?
- 7 A It's based anywhere from when we open the stores -- we've
- 8 been in the cafe business for 50 years, so we have some old
- 9 buildings versus the store that opened, Tonawanda, this year.
- 10 It looks completely different.
- The second thing it would depend on is also when was the
- renovation completely, potentially, last? Because with
- adjustment to channels, operations, adding things, we will be
- rebuilding that to accommodate it. A great example of it can
- be mobile order and pay didn't always exist. It launched maybe
- 16 six years ago. So then, we started building a handoff stations
- for mobile order and pay in our stores.
- 18 Q Did mobile order and pay take off after the pandemic?
- 19 A Significantly.
- 20 Q Do you know about what percentage it increased after
- 21 the -- after March of 2020?
- 22 A I would not know. You asked average. But I can speak to
- 23 neighborhood locations within, kind of, my scope. At the time,
- an average store went up by 25 percent.
- 25 Q Is there a typical store management hierarchy at Starbucks



- 1 stores?
- 2 A There is not. There is a chain for leadership in the
- 3 store, starting with the store manager. And there is one store
- 4 manager.
- 5 Q Are there -- does every store have an assistant store
- 6 manager?
- 7 A No, ma'am, they are not.
- 8 Q And why not?
- 9 A The way we'll look at assistant store manager, or ASM
- 10 position, at Starbucks is it is a role to become a store
- 11 manager. Which means even the training for a store manager and
- 12 an assistant store manager -- it's the same.
- 13 Assistant store manager, number 1, really, job is to learn
- and grow within that space of an average of six month to a
- 15 year. We call it roasting. And when we place an assistant
- 16 store manager for their roasting time, we consider things like,
- 17 where do they live? Is it a -- a proximity -- reasonable
- 18 proximity to their house?
- We consider things like what is our bench and talent, same
- 20 partner plane, but now the store manager level. As a district
- 21 manager, I would think about my future pipeline of talent. And
- 22 then lastly, we think about where does that partner -- would be
- very best developed under which store manager?
- Q Does every store have shift supervisors?
- 25 A In this market, yes.



- 1 Q And what are the duties of a shift supervisor?
- 2 A A shift supervisor runs majority of the shifts. About 70
- 3 percent of our business is being run by a shift supervisor.
- 4 And they are to run an effective play and create experience for
- 5 partners and customers.
- 6 Q Do they have the authority to schedule baristas in the
- 7 store?
- 8 A They do not.
- 9 Q Who has that authority?
- 10 A Assistant store manager and/or store manager.
- 11 Q And you just said that they run the play. What does that
- mean?
- 13 A I talked a little bit about Playbuilder. Playbuilder will
- share the play that should happen in the store. And the shift
- 15 supervisor -- which you might also refer to as keyholder --
- will look at the play and deploy partners coming into -- on
- this shift to their appropriate position and adjust the app to
- 18 reflect where partner is.
- And then the second piece they will do through the shift
- is ensure that partners have a break during their -- the shift
- 21 they're working.
- 22 O When you arrived in the Buffalo market, were the stores
- that you were assigned to using the Playbuilder tool?
- 24 A They were not.
- 25 Q Do you know why not?



- 1 A I'm going to go back to, our store managers have not
- 2 trained and because we started off store manager, the staffing,
- 3 scheduling, deployment dimension was not happening, because
- 4 they didn't even know how.
- 5 Q And did you take any steps to teach the store managers how
- 6 to use the Playbuilder tool?
- 7 A Yes, I did.
- 8 Q And what were those steps?
- 9 A We did a couple of different meetings. First, to
- 10 educate -- again, knowing that my store manager team was in the
- learning stage, my job was to teach. So I taught labor -- how
- labor gets calculated, how it then gets deployed, depending on
- channels in the store, where your customer transactions are
- 14 coming from. And how all of it, then, calculates within the
- 15 app.
- The reason I did that to connect the dots, because if you
- do not understand how the app works, you'll most likely not
- 18 trust it. So we first build trust in the systems with our
- 19 store managers.
- The second piece to that was ensuring that the store
- 21 manager took that same steps with their shift supervisors in
- their stores.
- 23 Q Sticking with store management of the stores, you have a
- 24 position called a barista trainer?
- 25 A We do.



- 1 Q Can you tell us what that position is?
- 2 A Yeah. A barista trainer is a barista who would be
- 3 certified to train other baristas.
- 4 Q And how do they get certified?
- 5 A When a store manager identifies, potentially, a
- 6 development conversation, that partner is, A, interested in
- 7 doing a little bit more. And two, is meeting expectations.
- 8 Meaning they're owning their own approach, and they're now
- 9 getting through to advising, meaning I can teach others.
- Then, the store manager and that partner would have a
- 11 conversation and create a plan on completing training. And
- then, post-training, schedule an additional time to get
- 13 certified.
- 14 Q Is it considered a promotion to move from barista to
- 15 barista trainer?
- 16 A It is not.
- 17 Q Is there any job description for barista trainer?
- 18 A There is.
- 19 Q And is that a -- is that a position that's common
- throughout the country?
- 21 A Yes.
- 22 O And you had that position in other markets?
- 23 A Yes. I had it, myself.
- Q You yourself were a barista trainer?
- 25 A Yes, I was.



- 1 Q And how were you paid as a barista trainer?
- 2 A As a barista trainer, upon finishing somebody's training,
- 3 you of course get your normal hourly rate. And in addition to
- 4 it, there is a bonus that is associated upon completion of
- 5 training a barista.
- 6 Q And what -- what would the typical time period to be -- to
- 7 finish completion of training of a barista?
- 8 A In my time at Starbucks, it has shifted and changed. And
- 9 currently, it's about two weeks total training.
- 10 Q Turning back to your current role with partner resources
- 11 manager, can you tell us -- can you explain the partner
- 12 resources department to us?
- 13 A I'll do my best. I would start with the way we refer to
- it as a partner resource department. It is the same as HR.
- And within that, we have sort of a PRM umbrella, which is a
- partner resource manager supporting to areas. I report to that
- partner resource director who supports that particular region
- that I work in. And then, she also has leaders above her that
- 19 support larger and larger markets.
- Then the other umbrella within the same HR category were
- 21 the ethics and compliance. If you needed the compliance team,
- 22 have -- will have partners that will really support and partner
- up, often with a partner like myself in PRM role. Or
- previously, I also partnered up with them in a DM role. They
- will support me in scenarios where there are things like



- 1 harassment or discrimination that would potentially have
- discovered in the -- in the location or in market.
- 3 A lot more -- department within is threat assessment.
- 4 Threat assessment is a little less common and really only gets
- 5 involved when we'd have a threat of violence or a possibility
- of a partner sharing that they want to hurt themselves or
- 7 others. So we have specialists with different background in
- 8 education and specialties with, specifically, psychology, who
- 9 then will help the leader navigate through that and ensure
- 10 partners are okay.
- 11 And we also have a department that supports -- I would say
- day-to-day performance in the U.S. So first step is people
- that would take an intake. And they work in partner resource
- support center, where a store manager or myself can call in for
- 15 quidance.
- 16 Then, there -- within that same department, we have SPRA,
- being senior associate -- I don't actually know full
- abbreviation, but SPRA is a job title. And that title person
- would look and guide and give me a recommendation on a specific
- scenario by leveraging data across the U.S. and Canada to
- ensure we're being consistent across the country.
- 22 O Is that the partner resources support center?
- 23 A Yes.
- 24 Q PRSC?
- 25 A Yes.



- 1 Q Are the -- is the partner res -- are --
- 2 MS. POLITO: Strike that.
- 3 Q BY MS. POLITO: Within partner resources support center,
- 4 are they assigned to specific stores?
- 5 A They're not.
- 6 Q How does the -- how does that work, if a store manager
- 7 wants -- calls into PRSC seeking sort of guidance on a
- 8 disciplinary action? How is that assignment made?
- 9 A So the first step is they call, and they speak with
- someone who takes an intake. And that's just a random person
- when they call that 1-800 that is assigned according to their
- ability to pick up for any given moment.
- 13 That person takes the notes and shares with them what is
- 14 the approximate amount of time they can expect to hear back
- from -- the role is SPRA counsel. And that can be anywhere
- 16 within -- from 24 hours to about five business days.
- 17 Then, in that moment, that SPRA partner would loop in --
- usually, a district manager is copied on it, and a store
- 19 manager. It then goes through our Roast system as automated
- email to both store manager and district manager, notifying
- them, like, case is open. Let's set up a consult.
- 22 O What's a typ -- is there a typical progression for
- 23 disciplining a barista?
- 24 A It depends on the scenario.
- 25 Q Does the store manager have to call the PRSC for guidance?



- 1 A No, not always.
- 2 Q In September of 2021, when you were in Buffalo, how long
- 3 did it take you to visit each store in your district?
- 4 A I visited the first 12 stores in two days. So I think by
- 5 that Saturday, I visited 12 out of 13. And then the last
- 6 location was visited a week and a half after my arrival.
- 7 Q And you told us earlier that you had witnessed
- 8 understaffing. Was that true in every store?
- 9 A For I believe 10 out of my 13, I might have.
- 10 Q Do you remember any stores that did not appear to have a
- 11 staffing issue?
- 12 A University of Buffalo was in an -- okay shape with
- 13 staffing, probably about 130 percent. Niagara Falls Boulevard,
- or NFB. And I believe there was one more that I just don't
- 15 remember at this time.
- 16 Q What's the effect on store operations if you're
- 17 understaffed?
- 18 A There's multiple. It -- it -- let's start with, again,
- 19 customer experience. Customer experience -- I shared mine that
- I experienced, arriving -- you will wait longer periods of time
- in order to receive a latte. Because our partners, in that
- 22 moment, are understaffed and overwhelmed, you will probably
- also not receive a great experience as a customer, because it's
- stressful. It's really stressful as a barista that been in the
- 25 play at the time it's understaffed. It's very stressful to be



- 1 understaffed and be a partner.
- 2 And then, lastly, the -- what it puts on the store
- 3 manager. It -- it decreases their ability to really do their
- 4 job. They -- I had a scenario where -- in Buffalo where a
- 5 store manager needed to hire 12 people. But in order to hire
- 6 12 people, they needed time to pre-screen, do an interview,
- 7 select the candidate, and then train them in a store that,
- 8 quite frankly, was not sufficient enough to train in.
- 9 So therefore, store manager spent all of their time on the
- 10 floor supporting their partners, and then works way over 40
- 11 hours if they do interviews and training.
- 12 Q And as a result of the store manager not having the time
- to do all the screening, did the hiring process in the Buffalo
- market change at some point?
- 15 A Yes, ma'am, it did.
- 16 Q And how did it change?
- 17 A I pretty quickly realized that it -- it is not an
- individual, one or two stores, but that it's a whole market.
- And we needed, I believe, about 300 people for the 20 stores we
- 20 had in Buffalo. So we've made a decision to centralize
- 21 training in one location.
- Q What about hiring? Was there a change to hiring?
- 23 A We did make a change, and -- it wasn't a new thing, but it
- was more intentional to Buffalo market. So for approximately a
- year-ish, before August of 2021, we had created a new role that



- 1 was needed in the country, which is hourly recruiter. And we
- deployed an hourly recruiter specifically to Buffalo market for
- 3 the 20 stores because of the large need.
- 4 Q And was it a new role because of hiring issues related to
- 5 the pandemic?
- 6 A A combination of COVID and other things, yes.
- 7 Q Any other things, other than COVID?
- 8 A I would say there -- while it was impacted by COVID, food
- 9 and beverage industry in general struggled with finding people
- 10 that would want a job.
- 11 Q Did some of the stores in Buffalo have different staffing
- needs at different times in the year?
- 13 A Can you repeat the question?
- 14 Q Did some stores in Buffalo have different staffing needs
- at different times throughout the year?
- 16 A Almost any store, yes.
- 17 Q Would it be common to have different staffing needs, due
- 18 to it being on-campus?
- 19 A You'd be -- probably be the most dramatic shift, depending
- 20 on seasonality.
- 21 Q And that would be -- it -- is that because it was on the
- campus at UB?
- 23 A That is correct.
- Q Who was the district manager prior to your arrival in the
- 25 Buffalo market?



- 1 A David LeFrois.
- 2 Q And do you know -- did he leave Starbucks voluntarily?
- 3 A He did not.
- 4 Q Was he present when you arrived in Buffalo, or was he
- 5 already gone?
- 6 A He was already gone.
- 7 Q Are you aware of any other events ever occurring in the
- 8 Buffalo market that caused operational issues?
- 9 A I -- I think there was a mix of things. We were
- 10 understaffed. We are still -- we're -- we were still in COVID,
- and the vaccine was just starting to come out. We were in
- 12 crucial place with facilities and for development. There --
- 13 yeah, there were multiple factors.
- 14 Q When you were understand -- if it --
- MS. POLITO: Strike that.
- 16 Q BY MS. POLITO: If a store was understaffed, could that
- have impacted how many hours a store would remain open in any
- 18 given day?
- 19 A Yes.
- 20 O And how?
- 21 A Again, a variety of things. It can be an individual day.
- I had a store that was an average of ten callouts a day through
- 23 September and October. And we would have to make in-the-moment
- decision to close the store early or close channels. Of
- course, that will impact the revenue for that store, as well as



- 1 ability to function.
- 2 And there were also stores that -- where I made a larger
- decision at looking, what can we do? After trying -- covering
- 4 shifts, asking for help, working with my peer support, and
- 5 deploying partners wherever possible -- I eventually made a
- 6 decision in multiple locations to decrease hours of operation
- 7 and make them consistently lower, versus making every day the
- 8 choice to close early.
- 9 Q You just used the word "callout". Is that the same as
- 10 call off?
- 11 A Yes, it is.
- 12 Q What is a callout?
- 13 A It is when a partner does not come into work, but calls
- and notifies their leader that they're not coming into work.
- 15 Q Are they scheduled for a shift that day?
- 16 A Yes.
- 17 Q Does it mean that they haven't found alternative coverage
- 18 for that shift?
- 19 A Sometimes, they would. Sometimes, they wouldn't.
- 20 O And what were the number of callouts in the Buffalo market
- 21 when you arrived in September of 2021?
- 22 A Very, very significant. They -- I think, to give
- perspective, an example, I will use Genesee Street. Genesee
- 24 Street had an average of 10 to 14 callouts a day, and it was
- 25 the largest number in 9,000 U.S. locations.



- 1 Q Did you ever experience callouts in your role as district
- 2 manager in the past?
- 3 A Absolutely.
- 4 Q And -- and when you were a district manager in the DC
- 5 market for about two years, what was the typical callout?
- 6 A When I left the DC market, I believe I had seven-ish
- 7 stores, and I might have two callouts in that day within the
- 8 seven stores.
- 9 Q With respect to the Genesee Street store and the number of
- 10 callouts, what, if anything, did you do to help that store
- 11 continue to operate?
- 12 A Started with what I know. Worked in packs and just
- reached out to other store managers of my 12 stores and see,
- like, what can we do? Who could potentially pick up what we
- call open shift. Open shift being a store manager did their
- very being to create the needed schedule, and then says, I need
- this shift that is X, but I don't have a partner who can work
- 18 it. So then, we can be very specific with sharing the needs
- 19 with our peers. So that's better working in a collective
- 20 group.
- That was -- actually made me realize it's a whole market,
- and no one had help. Followed by, we had a store that closed
- for renovation. It was about seven to ten minute drive from
- Genesee, which was Niagara Falls Boulevard. And those partners
- moved and supported Genesee's three partners.



- 1 When that didn't work -- that wasn't enough -- I decreased
- 2 hours of operation in Genesee location.
- 3 Q When you arrived in the Buffalo market in the fall of
- 4 2021, did you observe whether or not the stores were following
- 5 Starbucks standards?
- 6 A I observed that they were not.
- 7 Q And what kind of standards were not being followed?
- 8 A It was, again, all -- well, I'm going to approach some
- 9 specific ones that were from our level upwards was dress code,
- 10 time and attendance, task management, clean, safe, and ready --
- which is our system to maintain store safe for customers,
- 12 partners, and business -- and some others.
- 13 Q Who is responsible for enforcing policies of Starbucks?
- 14 A At each store, it would be a store manager and an
- assistant store manager of that location.
- 16 Q What steps did Starbucks take to bring the stores in the
- Buffalo market up to standard?
- 18 A Also a variety. We -- within staffing and scheduling, we
- 19 looked -- talked a little bit about bringing additional support
- to allow store managers to not have everything on their plate,
- 21 which was recruiting. And then, we brought support store
- 22 managers to help with training, and as well, to help the
- 23 staffing in stores.
- With teaching and training, we -- we centralized
- training in order to support that piece. And we recertified



- 1 every barista trainer at the location that was training. And
- 2 then we carried on continuously doing that with what we had
- 3 available to us.
- 4 For sales and inventory, we rebuilt the back of house for
- 5 every store, which we called a reset for the loc -- each
- 6 location. We tried doing it in a location, if possible, in one
- day, by closing a store, bringing group of partners that wanted
- 8 to do -- be a part of it, and just resetting the whole back of
- 9 house and, situationally, up at front.
- 10 Q Did regional operational coaches assist with the resets at
- 11 each location?
- 12 A Yes.
- 13 Q And are there two types of resets, one for operations and
- then one for policies under the partner guide?
- 15 A I think I would refer to it as a level set versus a reset.
- 16 Q And a -- and so explain to me what a level set is again,
- 17 please?
- 18 A Yes. A level set would be a level of setting on
- 19 expectations and really going, okay, might not know this. So
- 20 my job becomes to teach you, because you're learning it.
- Versus a reset was, more than anything, to just set the store
- 22 up for success by quickly and urgently bringing in to the
- 23 standard all the layouts.
- 24 Q And would that include cleaning and inventory, things of
- 25 that nature?



- 1 A Yes, cleaning, inventory, we -- we brought the crew to
- 2 support cleanings. The partners didn't have to do it alone.
- 3 Q With respect to level set, were the stores in the Buffalo
- 4 market -- did they undergo a level set, as well?
- 5 A Yes.
- 6 Q And what was that for?
- 7 A We started in the two big, and yet simple things, such as
- 8 time and attendance -- coming to work, run schedule on time,
- 9 or/and call out properly, for communication purposes. And
- 10 then, the second thing was dress code. And we level set with
- all stores in my portfolio in October of 2021 on those two
- 12 things.
- Q Were store managers directed to level set on any
- 14 particular topics?
- 15 A Store managers were directed to level set with their
- partners on those two topics. I also had to level set with my
- team for their own schedule, which would be their own time and
- 18 attendance. They all did dress code, actually, as well.
- 19 Q What about cash and money? Was that an issue in the
- 20 Buffalo market?
- 21 A It was. We have spent level setting as a group on it, but
- it was closer to December into January of 2022.
- 23 Q And what is the cash handling -- what -- what were the
- issues relating to cash handling that you observed in the
- 25 Buffalo market in the Fall of 2021?



- 1 A Well, the fall, starting with the shift supervisor, would
- 2 be the first entry-level who would have access to cash, our
- 3 safe, our systems. Safes were not counted. Safes were
- 4 supposed to be counted three times a day. Those -- those were
- 5 not in the system.
- The drawers, which each stores has anywhere from two to
- 7 six drawers in the store, which we would keep cash in for
- 8 transaction purposes, are also supposed to be counted in the
- 9 beginning and at the end of the day. Those were not counted,
- and they were not processed in the system.
- Tips are supposed to be dropped throughout the day, and
- then counted and distributed once a week, that was not
- 13 completed. The tip time was not scheduled, not following our
- 14 procedures.
- 15 Reporting that was in -- associated with a store manager
- approach for cash management, store managers didn't even know
- 17 that it existed. Or if they knew it existed, 90 percent of
- them didn't know to read it and what to do after they analyze
- 19 it.
- 20 Q Do you recall a time in October of 2021 at the William --
- 21 Williamsville Place store that you -- where you strictly
- 22 enforced the policy for making drinks?
- 23 A Yes.
- 24 Q And does that have any relation to cash handling?
- 25 A It does. It's a direct --



- 1 O And how?
- 2 A -- correlation. I was in a PPV with Mark, the store
- 3 manager --
- 4 Q Let me stop you right there. What is a PPV?
- 5 A Planning period visit.
- 6 Q Okay. And tell us what a planning period visit is.
- 7 A Planning period visit, I would say, structurally, is the
- 8 longest visit a district manager would have with a store
- 9 manager. And it occurs six times a year through each planning
- 10 period. As a customer, you might walk in and know, like, we
- 11 change our menu boards to red. That means it's a new planning
- 12 period.
- And through that time, a store -- district manager will
- spend time with a store manager --
- 15 O Okav.
- 16 A -- really laying out the next eight to nine weeks and
- thinking through the store manager approach. And then, just
- 18 checking in on things like what corrective actions were
- 19 delivered in the last nine weeks? Or let me see the records of
- 20 COVID checking. Just some, I would say, description of a
- 21 little bit, sign here, initial there to just validate that
- it's, indeed, happening in the store.
- 23 Q And so you were meeting with Mark, the store manager?
- 24 A Yes.
- Q Do you know what Mark's last name is?



- 1 A Barrett (phonetic throughout).
- 2 Q And so what happened when you were meeting with Mark in --
- 3 for his PPV at the Williamsville Place store in or about
- 4 October, 2021?
- 5 A Part of my job was to prepare for that PPV visit. And
- 6 when I did, I noticed that the mark out beverages were really
- 7 low. Mark out beverages is one of the benefits a Starbucks
- 8 partner has. We stand in line, we provide our partner numbers
- 9 associated with our hire date. And then, the register marks it
- off to being \$0, because I'm working today. And then, a
- 11 partner makes my beverage for me.
- So I noticed that those counts per day were significantly
- lower than what they should be, considering how many people
- work a day in that location. So I asked him a discovery
- 15 question during my visit.
- 16 Q And what did you find out?
- 17 A I found out that he did not know that it was important to
- do that, and he had never enforced that policy, because he
- 19 didn't understand the why behind it.
- Q Why was it important to enforce the policy that beverages
- 21 were marked out for partners?
- 22 A A couple of reasons. Why -- one, it's a policy and
- procedure, and all policy and procedures must be followed in
- 24 the store.
- Two, it directly impacts our sales and inventory system.



- 1 In order for our system to know what a store would need
- 2 product-wise, whether it is milk or white mocha, it needs to go
- 3 through the system saying, I used it today. So if we have 20
- 4 people -- 20 partners a day not marking out what they drink,
- 5 then our system will be that off.
- 6 And then, lastly -- and really the most important
- 7 reason -- we talked a little bit about how labor gets
- 8 calculated. That location earns about additional half an hour
- 9 of labor for every nine transactions. That meant if a partner
- 10 marked out their beverage, and nine of them marked out their
- beverage, store now just earned additional 30 minutes of labor,
- 12 which is -- those are the hours that go back to our partners.
- 13 Q And you mentioned earlier that you have to stand in line
- 14 to get the beverage?
- 15 A Yes, ma'am.
- 16 O Tell us what that means.
- 17 A As you walk in the store, you might see a few customers in
- front of the register or our POS system, being -- getting ready
- 19 to order their own food or beverage. And as a regular
- 20 customer, you would -- you would pretend to be a regular
- 21 customer and get in that line, wait for your turn, and then be
- 22 ringed up by another partner on the clock.
- 23 Q What if you were working that day? Would you still have
- 24 to stand in line?
- 25 A Yes, ma'am.



- 1 Q When you arrived in the Buffalo market in the Fall of
- 2 2021, what did you observe about baristas swapping shifts
- 3 amongst each other?
- 4 A Everyone was swapping shifts for that were with very
- 5 little communication with each other and the store managers.
- 6 Q What was the policy in place at Starbucks with respect to
- 7 a barista's ability to swap shifts?
- 8 A It was pretty easy. We just need to make sure as a
- 9 barista if you are giving away your shift or picking a shift
- 10 up, that that communication goes directly to your store
- 11 manager, and both partners confirm if it's within the store
- 12 that indeed I will pick up this person's shift, and the store
- manager will approve it or deny it, depending on who and how.
- And then if it, for some reason, in different location, we
- would just want to make sure both store managers are aware and
- approve on the swap, again, for a variety of reasons, and it
- might be denied.
- 18 Q Was that the process that was followed in all the other
- 19 markets that you worked in?
- 20 A Yes, ma'am.
- 21 Q What was the process to disable a channel in the fall of
- 22 2021 in the Buffalo market?
- 23 A In order to disable a channel, it would start with a café.
- 24 Café, they would -- I would need to approve it, bottom line,
- and it can come from a shift supervisor to a store manager to



- 1 me. I would have to know. The shift supervisor would call me
- 2 and would discuss -- I would ask questions to understand what's
- 3 the reasoning behind it and then approve or deny it. And for
- 4 mobile order and pay, it's the same thing, an exception that no
- 5 one below assistant store manager is even able to do it system
- 6 wise because of electronic platform. And it requires an email
- 7 to disable it.
- For Uber Eats, same thing as the café, they are able to do
- 9 it in the store at any level. But it requires store manager
- and district manager approval. And the pickup window is pretty
- much closed the majority of it, so we will not touch on.
- 12 Q So did a shift supervisor in the Buffalo market have the
- ability to close any channel --
- 14 A No.
- 15 O -- on their own? And was that consistent with the other
- 16 markets that you worked in?
- 17 A Yes.
- 18 Q Were you aware of whether or not a shift supervisor ever
- 19 closed a café in a Buffalo store under your supervision in the
- 20 fall of 2021?
- 21 A I recall a few examples, yes.
- 22 O And what do you recall about those examples?
- 23 A There was a time that I came to learn that Williamsville
- Place, that being the 7 -- 7938 location, I ran up to the
- 25 store, and the front door was closed. I went around the



- 1 building, and the backdoor was also closed. But then a shift
- 2 supervisor saw me and opened the door for me sharing with me
- 3 that they made a decision to close the café early. So I just
- 4 asked some questions to understand why they made a decision to
- 5 close early and then connected with the store manager Mark
- 6 Behrend to understand what was the decision-making and did he
- 7 approve it and I just didn't know. So that was one of the
- 8 examples that I recall.
- 9 Q And did you find out whether or not the store manager had
- approved the closing of that café?
- 11 A I did. And he did not.
- 12 Q And did you discipline that shift supervisor for closing
- 13 the café?
- 14 A I did not.
- 15 Q Why not?
- 16 A They were -- again, it was learning phase when a partner
- is learning my job, and a leader job is to teach, so willing
- 18 into education.
- 19 Q And so did you educate that shift supervisor as to what
- the appropriate policy was for shutting a café?
- 21 A Yes.
- 22 O Are you aware of a time that the Camp Road store --
- 23 whether or not mobile ordering was turned off for a period of
- 24 time?
- 25 A Yes.



- 1 Q And how were you aware of that?
- 2 A We were talking about staffing and on occasion where we
- 3 would not have enough staff, sometimes I would have to approve
- 4 or do it even myself and disable mobile order and pay for --
- 5 for partners in that location. We also had unexpected closure
- 6 there for about a week. I also had an incident in store where
- 7 I made a decision to close the store for a day for partner care
- 8 piece, and I had to disable mobile order there as well.
- 9 Q And was that consistent with your practice as a district
- 10 manager in other districts?
- 11 A Yes.
- 12 Q And did you come to learn that it was consistent with the
- practice of Camp Road that mobile ordering had been turned off
- 14 precampaign, pre -- prior to the Dear Kevin letter on August
- 15 23, 2021?
- 16 A Yes, it was consistent before and after.
- 17 Q And how did you become aware that it was consistent?
- 18 A Part of my business analysis within the district manager's
- scope was to look at what we call up and down time for mobile
- order and pay. And that's a reporting that I'm able to see
- 21 what is the percentage of overall time that mobile order is on
- 22 or off.
- 23 Q Let me direct your attention to Exhibit R-286.
- 24 A I have found R-286.
- 25 Q Thank you. Do you recognize that document?



- 1 A I do.
- 2 O What is that document?
- 3 A That is the mobile order app up down time percentage.
- 4 Q And is it a document that's maintained in the ordinary
- 5 course of business?
- 6 A Yes, ma'am.
- 7 Q And what does it show, what does it tell us?
- 8 A I'm going to start with the first line that says
- 9 September.
- JUDGE ROSAS: Hold on. Before she starts reading from it,
- is there going to be an objection to its introduction? Do you
- 12 want voir dire?
- MS. STANLEY: Yes. Also, is there a video that goes with
- 14 this?
- MS. POLITO: No.
- MS. STANLEY: Okay. Because the tag is on this side.
- MS. POLITO: It's because it was produced as an Excel
- spreadsheet, so that's how it tags out of the system.
- 19 MS. STANLEY: Okay.
- MS. POLITO: That's why it's --
- MS. STANLEY: Okay.
- MS. POLITO: -- so she wouldn't know that, but I can tell
- you that.

24 **VOIR DIRE EXAMINATION**

25 Q BY MS. STANLEY: Did you say that this is maintained in



- 1 the ordinary course of business?
- 2 A Yes, ma'am.
- 3 Q And is this something that you have access to?
- 4 A Yes, I do.
- 5 Q How would you access this?
- 6 A Decision center.
- 7 Q And it's maintained as an Excel spreadsheet?
- 8 A I think when I download it, yes.
- 9 Q And are there other tags on the Excel other than what we
- 10 see here?
- 11 A I do not think so. And Alicia, in my current role as a
- 12 partner resource manager, I don't know if I see that. But as a
- district manager, it was part of my normal analysis.
- 14 Q And you were a district manager during the times reflected
- on this sheet?
- 16 A That's right.
- MS. STANLEY: I wouldn't have any other objection to that.
- JUDGE ROSAS: All right. We'll receive 286. Respondent's
- 19 286 is received.
- 20 (Respondent Exhibit Number 286 Received into Evidence)
- 21 RESUMED DIRECT EXAMINATION
- 22 O BY MS. POLITO: So does -- MK, does Exhibit Number 286
- tell us whether or not the Camp Road mobile ordering was never
- operational after August of 2021?
- 25 A Yes. It would tell you her week, what's the percentage of



- 1 overall time that mobile was up or down. And when you look at
- 2 the document in front of us, the third line says MOP up time.
- 3 And the fourth line it says MOP down time. The collective
- 4 percentage would even out to 100 percent of operational hours.
- 5 Q And so MOP down time means the time period when mobile
- 6 ordering was turned off; is that correct?
- 7 A Correct.
- 8 Q And so if you look at the months of September for fiscal
- 9 year 2021, there is not a time where mobile ordering was turned
- off or never operational; is that correct?
- 11 A That's correct.
- JUDGE ROSAS: Let's take five minutes. Off the record.
- MS. POLITO: Thank you, Judge.
- 14 (Off the record at 11:40 a.m.)
- 15 JUDGE ROSAS: Okay.

16 RESUMED DIRECT EXAMINATION

- 17 Q BY MS. POLITO: MK, are you familiar with the term
- 18 listening session?
- 19 A I am.
- 20 Q And how are you familiar with the term listening session?
- 21 A I have participated and led multiple sessions through my
- 22 eight years at Starbucks.
- 23 Q Prior to arriving in Buffalo in the fall of 2021, did you
- have any experience with listening sessions?
- 25 A Yes. I have participated and led multiple listening



- 1 sessions.
- 2 Q And where did you participate in listening sessions?
- 3 A I participated in Northern Virginia when I was barista
- 4 shift supervisor and the store manager. I participated in
- 5 Washington DC as a district manager. And I participated on --
- 6 it was more of like a U.S. round table as a district manager.
- 7 I was selected as one of the district managers from the market
- 8 to attend a listening session for U.S. level.
- 9 Q When you were in the Buffalo market, did you attend any
- 10 listening sessions?
- 11 A I did as leading it.
- 12 Q You attended and also led listening sessions in the
- Buffalo market; is that right?
- 14 A I did.
- 15 Q Did you ever discuss a union organizing at any of those
- 16 listening sessions?
- 17 A We had some store meetings for Union pact, yes.
- 18 Q Do you remember what stores you held those meetings at?
- 19 A I would not be able to recall all of them.
- 20 Q During those listening sessions, did you, yourself, ever
- 21 discuss whether or not if a store was unionized, a partner
- 22 would be able to pick up shifts at a non-union store?
- 23 A I did.
- 24 Q And what did you say?
- 25 A I said that everything depends on the contract through



- 1 bargaining, and you might be able to pick up shifts in other
- 2 stores. You might not be able to pick up shifts at other
- 3 stores.
- 4 Q Did you ever discuss any changes to partner benefits at
- 5 any of those listening sessions?
- 6 A Yes.
- 7 Q And what were those?
- 8 A I shared that depending on the bargaining and when
- 9 contract would go into play for a particular store, the
- benefits might change, might stay the same or might be more.
- 11 Q When you attended listening sessions outside the Buffalo
- 12 Park market, did you ever have occasions to listen to partners'
- 13 concerns?
- 14 A Can you ask that one more time, please?
- 15 Q When you attended listening sessions outside of the
- Buffalo market, did you ever have occasion to listen to
- partners' concerns at those sessions?
- 18 A Yes, I did.
- 19 Q Can you give us an example?
- 20 A Yeah. The one that stands out, and it was largely my 2020
- 21 going to 2021, I led multiple sessions from my district in the
- 22 area. And two largest topics that I heard from partners were
- 23 COVID and their concerns with their own safety, the safety of
- their family, what it means to be a frontline employee in this
- world. And there were conversations and concerns shared about



- 1 COVID.
- 2 And then the second piece was mentioned my district was
- downtown DC. A lot of my stores were on Black Lives Matter
- 4 Plaza in Washington DC. And in summer of 2020, we experienced
- 5 a lot of aggression in the city, including, but not limited to,
- 6 our stores are broken into. There were baskets set on fire.
- 7 It was just there was a lot for the city. And my partners were
- 8 70 percent African American partners. And it was a lot. It
- 9 was difficult. And I got -- there were partners who wanted to
- 10 attend to learn and understand what it's like to be a part of
- 11 that change in rules.
- 12 Q Turning back to the listening sessions that were held in
- 13 the Buffalo market, were those sessions mandatory for partners?
- 14 A They were not.
- 15 Q Do you know if partners were paid for their time when they
- 16 attended those sessions?
- 17 A I do. And they were.
- 18 Q Prior to March of 2020 and the start of the pandemic, were
- stores closed as a result of staffing issues generally?
- 20 A March of 2020, we closed all of our café stores across the
- 21 U.S.
- 22 Q When did they reopen?
- 23 A We opened in waves. I'll speak specifically my area. It
- was area 83. We only had one drive-thru because we were
- primarily Center City, Washington DC, and we had one drive-thru



- 1 that opened actually March of 2020. So we had one store out of
- 2 100 operational. And then it became optional for café stores,
- 3 within like maybe two to three weeks, we started discussing of
- 4 who wants to open. And it depended on partners because
- 5 partners had an option to stay home and get paid or come to
- 6 work and also get paid.
- 7 And as we realized that partners actually wanted to come
- 8 back for those locations or overall little markets, where we
- 9 were able to open, we started opening. And then the collective
- 10 market never fully reopened, even upon my departure to Buffalo
- 11 in 2021.
- 12 Q Since the pandemic in March of 2020, has Starbucks
- experienced additional times when stores would be closed on a
- 14 temporary basis?
- 15 A Yes, we did.
- 16 Q And what was that from typically?
- JUDGE ROSAS: Excuse me. Can we hold one second?
- 18 MS. POLITO: Sure.
- 19 JUDGE ROSAS: Off the record.
- 20 (Off the record at 11:51 a.m.)
- JUDGE ROSAS: Okay. Back on.
- 22 RESUMED DIRECT EXAMINATION
- 23 Q BY MS POLITO: What would the occasion be for a Starbucks
- café to close early, what would be some of those reasons?
- 25 A It can vary from staffing, and staffing can be call outs,



- 1 as we discussed earlier. We also had consistent isolation
- 2 policy in place through 2020 and 2021 and now. And in the
- 3 beginning of COVID, it was much largely impacted as we were
- 4 learning how it spreads. So often we would have a very large
- 5 isolation where we wouldn't be able to operate all day or
- 6 operate at all. So we would shift those pieces around and
- 7 determine different hours of operation. Weather can also be
- 8 impact to channels and hours of operation or café not opening
- 9 at all. And some other reasons.
- 10 Q Were there times in the Buffalo market in the fall of 2021
- 11 where store hours were reduced for those reasons?
- 12 A Yeah.
- 13 Q Any other reasons you can think of as you're sitting here
- 14 today?
- 15 A It would be facilities-based, which happens sometimes, and
- it can be anywhere from AC or heat working or not, or a
- 17 plumbing issue where it would just not be safe for the partners
- or customers to be in the store, we would also make a decision
- 19 not to close. Those are the common reasons why.
- 20 Q Do you recall whether operational hours were reduced at
- the Genesee Street location in September of 2021?
- 22 A Yes, September, October.
- 23 Q And what do you recall about that reduction?
- 24 A I shared a little bit earlier that that store had a
- 25 significant staffing and callouts. When 20 partners are



- 1 scheduled a day and 10 call out in that given day, it was
- 2 really hard to continue operating given intended hours. In
- 3 addition to it, it did not have enough staff. And in the week
- one, I wasn't able to help manage or make schedule because we
- 5 didn't have partners with availability that we needed in order
- 6 to make an effective schedule. After trying, which I mentioned
- 7 earlier, finding coverage, we were in the process of staffing
- 8 it and training for that store, asking for help from Niagara
- 9 Falls Boulevard and those partners. There came a time where
- 10 none of those options were enough to continue operating at full
- 11 capacity, and I made a business decision to decrease hours of
- 12 operation.
- 13 Q What about at the Transit & French store in or around
- October 7th of 2021, do you recall operational hours being
- 15 reduced that day?
- 16 A I cannot recall that specific of a day.
- 17 Q Do you recall at any point in time Transit & French having
- operational hours being reduced?
- 19 A Yes.
- 20 Q And what do you recall about that?
- 21 A In Transit & French, we had a scenario where we were low
- in our shift supervisors that we need in order to operate
- 23 business. One shift supervisor was on medical leave of absence
- due to the injury. And then others changed their availability.
- 25 And we did not have enough shift supervisors to operate with



- 1 other isolations that were happening. So there were one-offs
- where for three days or seven days, I would decrease hours of
- 3 operation.
- 4 Then the other thing I recall is through -- for any
- 5 holiday, and specifically, I was going October, November and
- 6 December in that store, I analyzed the business from previous
- years data, partnered up with the store manager, and we made a
- decision not to open on certain holidays at all.
- 9 Q Do you remember what holidays you decided not to open on
- 10 for the Transit & French location?
- 11 A I believe it was Thanksgiving that Transit & French didn't
- 12 open.
- 13 Q And this analysis that you did with respect to changing
- 14 the operational hours for the Transit & French location and the
- Genesee Street location, was that the same as you would have
- done in any other market?
- 17 A Yes.
- 18 Q And had you in fact reduced operational hours at stores in
- 19 other markets?
- 20 A Yes. Consistently.
- 21 Q Can you give us an example?
- 22 A Yes. I had a similar scenario with isolation at 22nd and
- 23 K store in Washington DC. Unfortunately, that partner within
- two-day time worked an early shift and an evening shift, which
- 25 at the time meant they came in close contact with 80 percent of



- 1 our staff overall, which meant I believe I had five partners
- 2 collectively that were available post that, so we opened that
- 3 following ten days only Monday through Friday for I believe a
- 4 collective of seven hours being open to customers and eight
- 5 hours partners in store.
- 6 Q Turning your attention to the UB Commons store, do you
- 7 recall a time when their operational hours were reduced?
- 8 A For UB Commons, I definitely decreased it through holiday
- 9 because it's a university store. I believe Tina, our store
- 10 manager, Zunner, and I were in our planning period, and I asked
- 11 her to share with me the calendar for students leaving and
- 12 arriving to campus, finals, and any other thing that in my
- previous experience I knew would impact a university store.
- 14 And we went through that learning that for Thanksgiving
- 15 holiday -- not partners, students, students were leaving, as
- well as our partners who were students on campus. So we
- significantly decreased hours of operation there. And then
- during holiday, students are usually not on campus, so if we
- operated, it's usually maybe for five hours and only to serve
- 20 coffee to those who had stayed on campus.
- 21 Q What about the Elmwood location, do you recall operational
- 22 hours being reduced in November of 2021 at the Elmwood
- 23 location?
- 24 A If it's November, I definitely know we changed hours of
- operation for Thanksgiving, primarily because Elmwood is also a



- 1 community that serves students, so it would also impact us
- 2 there.
- 3 Q Did anyone else other than yourself have to approve the
- 4 reduction in operational hours?
- 5 A No.
- 6 Q Did you ever reduce operational hours at any of the stores
- 7 in the Buffalo market due to Union activity?
- 8 A No.
- 9 Q Turning your attention to renovations at stores in the --
- 10 at Starbucks. Are you familiar with store renovations at
- 11 Starbucks generally?
- 12 A Yes.
- 13 Q And how are you familiar with store renovations?
- 14 A My first experience was my store in Northern Virginia,
- Reston, went under remodel. So I was the store manager leading
- through store renovation. Within the same umbrella within six
- months after that, I opened a new store and had some unexpected
- renovations with the store opening there, which was also
- 19 Reston, Virginia. And then as a district manager, I led
- through multiple renovations in my portfolio following from DC
- 21 all the way to Buffalo, New York.
- 22 O How much advance notice would you typically get if a store
- was going to undergo a renovation?
- 24 A It depends. Ideally and typically, we would consider and
- start thinking about it about maybe 12 to 18 month out.



- 1 Largely will depend on the buildings and what government would
- 2 require, limits and jurisdiction, and what our store
- 3 development team would have to do. And then sometimes,
- 4 unexpected renovations happen. I had two of them in Washington
- 5 DC that can be three-day notice or less.
- 6 Q Are you familiar with renovations that occurred at the
- 7 Williamsville Place store?
- 8 A I am.
- 9 Q What occurred?
- 10 A In Williamsville Place location, we had a plan to make it
- 11 a drive-thru forward location. Drive-thru forward is a
- 12 location that our customers by their patterns show that their
- preferred channel is drive-thru. So what we do for drive-thru
- forward, we minimize the café and create more space for our
- engine operations, which really is where production happens for
- beverages and food. We'll typically take out food case because
- if people do not come in inside anyways, then we decrease our
- food waste by not displaying food items. And very frequently
- we would also go to only one register for the café versus a
- 20 typical two.
- 21 Q Did that ever happen?
- 22 A Yes, it did.
- 23 Q When -- did -- during the time that Williamsville Place
- was under renovation, were the baristas offered the opportunity
- 25 to work at another store?



- 1 A They were.
- 2 Q And do you know if they did that or not?
- 3 A I know that they did not.
- 4 Q How do you know that they did not?
- 5 A I know because it's part of my job as a district manager
- 6 to be a part of planning for renovation, including schedule for
- 7 partners, and I remember it vividly because that was my very
- 8 first time experiencing none of the partners' desire to go
- 9 anywhere else outside of their store.
- 10 Q Was the drive-thru forward model ever finalized at
- 11 Williamsville Place store?
- 12 A There was some hiccups with permits. So we were unable to
- execute our full plan for the renovation.
- 14 Q What portion of the plan were you allowed to complete?
- 15 A We were able to redesign the interior. So we did
- eliminate pastry case. And that created a longer platform for
- partners for their prepare station. We were able to put
- 18 signage that kind of navigated customers towards that drive-
- thru forward idea and model and continue to increasing drive-
- 20 thru traffic. And we were able to create a little bit of a
- 21 path into the store from the other side of the building, but we
- were not able to do like a parking lot on that end.
- 23 Q Are you familiar with renovations that occurred at the
- 24 Elmwood store?
- 25 A I am.



- 1 O And what occurred?
- 2 A During the renovation, we increased -- there again, that
- 3 engine being the back line -- by six inches, which was
- 4 significant for that location. We worked on their break room
- 5 area. There was last minute add-ons in the lobby and just some
- 6 touchups, paint, artwork, hooks under the table.
- 7 Q And during the renovations at the Elmwood store, was the
- 8 store closed?
- 9 A It was.
- 10 Q And were the partners given the opportunity to work at
- 11 other locations?
- 12 A They were.
- 13 Q Do you know if they did that?
- 14 A Yes, I do.
- 15 Q Did they?
- 16 A Most chose to work somewhere else. Some chose to take
- 17 time off.
- 18 Q If they took time off, would that have been unpaid time?
- 19 A It depends.
- 20 Q On whether or not they had any accrued time or something
- 21 else?
- 22 A Yes. If they had vacation, and not just having it, but
- wanting to use it, it's a request that a partner would have to
- 24 give me -- by me, I mean the store manager -- permission to use
- 25 the time that they had available. And if they took a personal



- leave, for example, it was still a protected leave, and it was
- 2 allowed to be taken, but it would be unpaid leave of absence.
- 3 Q Do you recall a time when there was a renovation at the
- 4 Transit & French location?
- 5 A I'm not.
- 6 Q Was there an expansion at the Transit & French Location?
- 7 A There was not.
- 8 Q Was Transit & French one of the stores under your
- 9 umbrella?
- 10 A Yes, it was.
- 11 Q Did you ever promise any of the partners at the Transit &
- 12 French store that there would be an expansion?
- 13 A I did not.
- 14 Q Did you ever have any conversations with the partners of
- 15 the Transit & French store about a potential expansion of the
- 16 store?
- 17 A I did.
- 18 Q And tell us about that.
- 19 A I was newer to the market. I think it was maybe my first
- store meeting, listening session within the store, I want to
- 21 say. And a partner asked me if the renovation will be
- 22 happening for the store and that they -- that Nick and the
- previous district manager told them that there would be a
- 24 renovation.
- 25 Q And what, if anything, did you say in response to that?



- 1 A I apologized for not knowing at the time. I shared with
- 2 them that I got in the market approximately a week, week and a
- 3 half ago. And now that it was brought up to me that it's
- 4 normal part of my duties, and I will learn about upcoming
- 5 renovations shortly, and share with them what I know and what I
- 6 can.
- 7 Q And did you learn about any potential expansion at Transit
- 8 & French?
- 9 A I did.
- 10 Q And did you talk -- circle back with the partners about
- 11 what you learned?
- 12 A Yes, I was able to share back.
- 13 Q And what did you share with them?
- 14 A The way our design team works when it's a planned --
- again, would have a couple of months to plan for a renovation,
- 16 especially something as expansion. They would create a virtual
- model what the store would like and plan anywhere from colors
- 18 to layout. And I was able to print that document and put it in
- 19 color so the partners could envision what it would look like
- when it's done. And I shared that document with the store.
- 21 Q And did you make any promises as to that expansion
- happening?
- 23 A I did not.
- Q And do you know as you sit here today if there was ever an
- 25 expansion?



- 1 A I know it's scheduled for October of this year.
- 2 Q October of 2022?
- 3 A Yes, ma'am.
- 4 Q What about renovations at Niagara Falls Boulevard, are you
- 5 familiar with any renovations at Niagara Falls Boulevard?
- 6 A I am.
- 7 Q And what are you familiar with?
- 8 A This was an expected renovation. On my first visit, I saw
- 9 the condition of the store and we talked a little bit about
- safety for customers and partners and that store was simply
- unsafe for our partners and customers to be in and operate, and
- 12 I shared that with my director.
- 13 Q What made it unsafe, in your opinion?
- 14 A The floors and tiles in the front where a customer would
- see and be a part of would be consistently? And I knew that
- 16 pulling up and partnering with my facility managers to see what
- has been done so far. And regardless of how many times we
- 18 attempted to fix it, it was never fixed to the extent where it
- 19 would last over four to five weeks. And that was one of the
- 20 biggest safety concerns.
- 21 Q And how long was Niagara Falls Boulevard closed to --
- MS. POLITO: Strike that.
- 23 Q BY MS. POLITO: You just described the store not being
- safe. Were there any other issues at the Niagara Falls
- 25 Boulevard that were there before?



- 1 A Because of that same floor, there was also water leakage
- 2 from, I would say, the bar area and cold-buy area into the
- 3 customer space. So there were times that it was showed me
- 4 pictures and described to as a couple of inches of water --
- 5 standing water, due to the fact that floors were not properly
- 6 equipped with drainage.
- 7 Q And so was the floor eventually repaired?
- 8 A Yes.
- 9 Q Would that be considered a renovation, a facility issue,
- or something else?
- 11 A It -- when I arrived, it considered a facility issue
- 12 that -- that escalated and moved under store development
- 13 umbrella because it was --
- 14 Q And why -- I'm sorry -- why did it get escalated and moved
- under the store development umbrella?
- 16 A When we look at any upcoming work that would need to be
- done, the really decision-making narrows down to how much money
- we're going to continue investing to attempt to fix something,
- versus, does it make financially more sense to make a long term
- solution by installing it new, whether it's an expresso machine
- 21 or floors.
- 22 O And how long was Niagara Falls Boulevard closed for that
- work to be done?
- 24 A I want to say about four to five, to the best of my
- 25 recollection.



- 1 Q And were partners given the ability to work at other
- 2 stores during that time period?
- 3 A Yes.
- 4 Q Do you know if the partners at that store did, in fact,
- 5 work other locations during that time period?
- 6 A They did.
- 7 Q Are you familiar with renovations at Transit & Maple?
- 8 A I know that there was one in -- sometime in 2021.
- 9 Q What about Transit Commons? Are you aware of renovations
- 10 at Transit Commons?
- 11 A Yes, ma'am.
- 12 O And what were those renovations?
- 13 A In Transit Commons we added storage in front of house,
- 14 moving customer space. We put a lot of work in the customer
- lobby and patio area to uplift the experience. We changed the
- 16 artwork. We -- I've asked -- requested some things to be
- adjusted in the restrooms that wasn't part of our original
- 18 plan. Change the lights. Change the paint. And additionally
- 19 to it, I believe I requested an -- the ice machine to be
- 20 changed because it didn't make sense for that location, so we
- 21 did that.
- 22 O How long was Transit Commons store closed for renovations?
- 23 A I believe it was a ten-day remodel.
- 24 Q And during that time period, were partners given the
- opportunity to work in other locations?



- 1 A Yeah, they were.
- 2 Q Do you know if they did that?
- 3 A Some did.
- 4 Q Turning your attention to the Genesee Street store, are
- 5 you aware of renovations at Genesee Street store in or around
- 6 October of 2021?
- 7 A I am.
- 8 O And what was that renovation?
- 9 A We also did some work in the customer space, being -- the
- 10 furniture was very old and also unstable. So we changed the
- 11 furniture. We changed the artwork. We did some paint work.
- 12 And then for back line, there was sort of a wall/pool that was
- 13 getting in the way of us meeting the standard current layout,
- 14 so in order to meet the expectation for the layout, we changed
- 15 the building to match -- match that.
- And then the only thing that was delayed from that renovation
- was also a very standard stations for a cold brew in the back
- that was installed a little bit after we reopened from
- 19 renovation.
- 20 Q Were the partners given the opportunity to work at another
- 21 location during your renovation?
- 22 A They were.
- Q Do you know how long the renovation was?
- 24 A I believe it was under a week. It was a pretty quick one.
- 25 Q Are you familiar with renovations at McKinley Road in or



- 1 around December of 2021?
- 2 A I am.
- 3 Q And what were those renovations?
- 4 A McKinley was a big one. We pretty much redid the whole
- 5 engine -- the store front to back, starting with a patio, to
- 6 the front seating, to condiment bar space and storage in up
- 7 front, to ceiling, lights, restroom, a replacement of doors,
- 8 every single piece of, I would call it, storage space. In
- 9 front of house, all the cabinets were all different, and we
- installed additional cabinetry above the front line. All menu
- 11 boards were changed and rearranged to different side of store,
- 12 so the layout, visually, changed itself.
- In back of house, we also moved some walls around. We --
- because of movement of walls, we had to do some plumbing work
- in order to support the wall. And then installed a cold brew
- 16 station and moved around refrigeration, as well as added a
- partner area and desk for a store manager.
- 18 Q Do you know how long those renovations occurred?
- 19 A That was, I believe, over 90 days. It was a long
- 20 renovations.
- 21 Q And were the partners given the opportunity to work at
- other locations during that time period?
- 23 A Yes, they were.
- Q Do you recall renovations at DelChip?
- 25 A I do.



- 1 Q And what -- do you recall when that occurred?
- 2 A That occurred right as I transitioned the district into
- 3 McCormick to Michaela Murphy. And it happened in January of
- 4 2022.
- 5 Q During the time that the Niagara Falls Boulevard employees
- 6 were --
- 7 MS. POLITO: Strike that.
- 8 Q BY MS. POLITO: During the time that Niagara Falls
- 9 Boulevard was closed for renovations, did the employees go to
- 10 work in the Genesee Street location?
- 11 A They did.
- 12 Q And how close is the Niagara Falls Boulevard store to the
- 13 Genesee Street location?
- 14 A That is the store that I was referring to that is like
- about seven to ten minutes, depending on traffic.
- 16 Q Were the employees required to go there, or did they --
- 17 could they chose to go there?
- 18 A They chose to go there.
- 19 Q So if employees from the Niagara Falls Boulevard were at
- 20 the Genesee Street location during renovations, that was not to
- 21 change the voting unit at Genesee Street location; is that
- 22 correct?
- MS. STANLEY: Objection. Leading.
- JUDGE ROSAS: Sustain that.
- 25 Q BY MS. POLITO: Did the decision to allow Niagara Falls



- 1 Boulevard partners at their choice work -- to work in the
- 2 Genesee Street location have anything to do with a potential
- 3 vote at the Genesee Street location?
- 4 A No, it did not.
- 5 MS. POLITO: So Judge, just for purposes of timing, I'm
- 6 going to turn to some disciplinary issues. I'm -- I'm happy to
- 7 work through lunch. It's up to you.
- 8 JUDGE ROSAS: Uh-huh.
- 9 MS. POLITO: Is that okay? And I just want to make sure
- 10 it's okay for Alicia.
- MS. STANLEY: That's fine.
- MS. POLITO: Or we can take a five or ten-minute break to
- 13 eat. What --
- MS. STANLEY: I would have to go get -- it wouldn't --
- 15 it's fine. We're fine.
- MS. POLITO: Are you sure?
- MS. STANLEY: Yeah.
- MS. POLITO: I'm just going to get more water, Judge, if
- 19 that's okay.
- JUDGE ROSAS: Can we continue?
- MS. POLITO: We're just going to getting water real guick
- and then we can continue, Judge.
- JUDGE ROSAS: Can we can continue now, or wait for him?
- MS. POLITO: Can we just wait for him for one minute,
- 25 please?



- 1 Q BY MS. POLITO: MK, when you were in the Buffalo market
- 2 starting September of 2021, were you involved in discipline of
- 3 partners at the stores for which you were responsible?
- 4 A Yes.
- 5 Q How are you involved?
- 6 A Different levels of involvement. One, as a district
- 7 manager, part of my approach in the planning period visit is to
- 8 review all documents that are in partner files. So I would
- 9 know of any documentation that exists in the store.
- JUDGE ROSAS: Hold on one second. Off the record.
- 11 (Off the record at 12:17 p.m.)
- 12 JUDGE ROSAS: Back on the record. Last interruption.
- 13 RESUMED DIRECT EXAMINATION
- Q BY MS. POLITO: MK, are you familiar with a partner by the
- 15 name of Angel Krempa?
- 16 A I am.
- 17 Q And how are you familiar with her?
- 18 A Angel Krempa was one of the partners in Transit & French.
- 19 Q And do you know what role she had at Transit & French?
- 20 A She was a shift supervisor.
- 21 Q Did you ever talk with Ms. Krempa about shift supervisor
- 22 training?
- 23 A I did.
- 24 Q And what did you discuss?
- 25 A Angel shared with me that she feels overwhelmed, and that



- 1 she never got training the way that it's supposed to be. That
- 2 Nick never invested the time into doing the right thing for
- 3 her, and asked me if I can help her schedule training now that
- 4 Nick was gone.
- 5 Q Did you help her schedule training?
- 6 A I did.
- 7 Q And did she do the training?
- 8 A She did.
- 9 Q Were you involved in any disciplinary matters involving
- 10 Ms. Krempa?
- 11 A I was.
- 12 Q What were you involved in?
- 13 A I was a witness to her final ren warning, and I was also a
- 14 witness for her separation from employment.
- 15 Q Do you know why she was separated?
- 16 A She was separated for time and attendance.
- 17 Q Did you have to approve that separation?
- 18 A I did.
- 19 Q And did the fact that she was either pro-union supporter
- or nonunion supporter have any influence on your decision to
- 21 approve that separation?
- 22 A No.
- 23 Q Turning to your current role as partner resources manager,
- have you reviewed the partner resources support center file on
- Ms. Krempa?



- 1 A I have.
- 2 Q And is that a document that's maintained in the ordinary
- 3 course of business?
- 4 A Yes.
- 5 Q Can you turn to Exhibit 296 in your documents in front of
- 6 you?
- 7 A I have 296.
- 8 Q Is that the partner resource support -- partner resources
- 9 support center file for Ms. Krempa?
- 10 A Yes.
- MS. POLITO: Your Honor, at this time, I move Exhibit 296
- 12 into evidence.
- MS. STANLEY: No objection.
- JUDGE ROSAS: Respondent's 296 is received.
- 15 (Respondent Exhibit Number 296 Received into Evidence)
- 16 Q BY MS. POLITO: During the time that you were a district
- manager in the Buffalo area, did you also have an occasion to
- oversee any stores in the Rochester area?
- 19 A I did.
- 20 O And how did that come about?
- 21 A I was asked if I have capacity to dual manage because the
- district manager, Brittany Cahill, I want to say, went on
- 23 unexpected leave of absence with three-day notice.
- Q Do you know a partner by the name of Brian Nuzzo?
- 25 A I do.



- 1 Q And how do you know him?
- 2 A Brian Nuzzo is a shift supervisor at one of the stores in
- 3 Rochester that I oversaw?
- 4 Q Were you involved in his discharge?
- 5 A I was.
- 6 Q And do you know why he was discharged?
- 7 A Yes, I do.
- 8 Q Why was that?
- 9 A There were a few primary level of component, which was,
- one, safety and security violation, ran into the store alone.
- 11 Second was also within safety and security but under our COVID
- 12 protocols. At the time, mask was required any time, unless you
- were actively eating or drinking. And Brian not only did not
- wear a mask himself at certain portion of his shift, but
- additionally, did not -- did not do his due diligence as part
- of his responsibility as the shift supervisor to ensure other
- 17 followed the policy.
- And then lastly, it was integrity piece. Brian lied about
- it when asked if those two things happened.
- 20 Q And how did you know that Brian lied about those things
- 21 that had happened?
- 22 A Part of our regular process, when something gets brought
- 23 to the district manager or store manager is to do discovery.
- 24 Discovery means talking to potentially witnesses that might
- 25 have seen it. Discovery might mean pulling out footage for the



- day part. Discovery might -- will always include actually
- 2 talking to the subject himself or themself to see and ask their
- 3 side of the story and ensure we have a full picture before
- 4 making any future decisions.
- 5 Q And did you review videos relating to Mr. Nuzzo's
- 6 situation?
- 7 A I did.
- 8 Q And if we play those videos, would you be able to
- 9 recognize those?
- 10 A I would.
- MS. POLITO: And Your Honor, for the record, Exhibit R-133
- 12 and 134 are two blank documents that are marked, document
- produced natively. And those are the two videos relating to
- Mr. Nuzzo that we can play for the Court now. And I believe
- that our paralegal has either emailed or will be emailing them
- to the parties, and also uploading them.
- JUDGE ROSAS: So R-133 and 134 are videos?
- MS. POLITO: Correct, Judge. And then if I can move them
- 19 into evidence at this time.
- JUDGE ROSAS: Have you had an opportunity to see them?
- MS. STANLEY: I have not. I thought we were going to play
- them today.
- JUDGE ROSAS: Okay. All right.
- Go ahead.
- MS. POLITO: They've been produced, but --



- JUDGE ROSAS: Unless you want to ask her questions about
- 2 it and then -- you can play it.
- 3 MS. POLITO: There's no audio.
- 4 JUDGE ROSAS: There's no audio on them?
- 5 MS. POLITO: It's just --
- 6 JUDGE ROSAS: Gotcha.
- 7 MS. POLITO: Okay.
- 8 (Counsel confer)
- 9 Q BY MS. POLITO: MK, we're going to play a video that's
- 10 marked 133. Can you see that?
- 11 A Yes. Now, I can.
- 12 Q And before you hit play, on the top of that video, do you
- see a time stamp?
- 14 A I do.
- 15 O And what is that?
- 16 A Friday, March 4th, 2022, 4:45:02 seconds in the morning.
- 17 Q Okay. And what is it generally descript -- what is it
- 18 generally a video of?
- 19 A This is our camera from -- it's a fish eye camera that
- 20 shows majority of square footage from front of house of that
- 21 location.
- 22 (Video played at 12:27 p.m., ending at 12:32 p.m.)
- 23 Q BY MS. POLITO: MK, what does that video demonstrate?
- 24 A At approximately 4:47 a.m., you will see a first person
- entering the store. That person is Brian Nuzzo. And this



- 1 video, for me, validated Brian, indeed, walked in the store by
- 2 himself 13 minutes before his scheduled time. He did not clock
- 3 in in addition to it when he got to work.
- 4 Q And what was wrong with Mr. Nuzzo entering the store by
- 5 himself?
- 6 A Most importantly, it was his own safety. That's why we
- 7 have a policy in place. But he was not allowed to be in the
- 8 store alone.
- 9 Q And why wasn't he allowed to be alone in the store?
- 10 A We have safety and security of minimum staffing with
- minimum two partners in the store at all times.
- 12 Q And is that policy contained in the partner guide?
- 13 A Yes.
- 14 Q Is the video maintained and them kept in the regular
- 15 course of business?
- 16 A Yes.
- 17 Q And does Starbucks store make it a regular practice to
- 18 make these records?
- 19 A Not at the store level. The store manager wouldn't have
- 20 access to that.
- 21 Q What store was Mr. Nuzzo walking in March of 2022 when at
- the time this video was made?
- 23 A Clover -- I apologize. I do not remember a full name of
- 24 the store.
- 25 Q Does Clover and Monroe sound correct?



- 1 A That does.
- 3 A First week of March -- maybe March 7 or 8.
- 4 Q Did Starbucks still have a mask mandate in effect at the
- 5 time?
- 6 A Yes.
- 7 Q Could you tell in the video if Mr. Nuzzo was wearing a
- 8 mask coming into the store?
- 9 A I could. And he was not.
- MS. POLITO: Judge, at this point, I'd like to move
- 11 Respondent's 133 into evidence.
- 12 JUDGE ROSAS: Okay.
- MS. STANLEY: No objection.
- JUDGE ROSAS: Respondent's 133 is received.
- 15 (Respondent Exhibit Number 133 Received into Evidence)
- 16 Q BY MS. POLITO: Earlier, you also told us about making
- misrepresentation during the investigation. How did you know
- 18 that?
- 19 A I received an email statement that Brian Nuzzo wrote and
- sent to his store manager Ray Bul -- Ray.
- 21 Q May I turn your attention to what's been marked as Exhibit
- 22 R-288.
- 23 A I have R-288.
- 24 Q Is that the email that you were just referring to?
- 25 A It is.



- 1 MS. POLITO: Your Honor, I move R-288 into evidence.
- MS. STANLEY: No objection.
- JUDGE ROSAS: Respondent's 288 is received.

4 (Respondent Exhibit Number 288 Received into Evidence)

- 5 Q BY MS. POLITO: Was there any particular reason why Mr.
- 6 Nuzzo was terminated? Was there one key reason?
- 7 A Each of those three reason I mentioned on its own would be
- 8 enough for separation and discharge from Starbucks Coffee
- 9 company. But in the combination with all three, it was -- it
- was very, very clear that he should not be a partner.
- 11 Q And when Mr. Nuzzo was terminated, how did he respond?
- 12 A I was not present for termination.
- 13 Q Did you review the video during his termination?
- 14 A I did not.
- MS. POLITO: Judge, we're not going to submit the second
- video because it doesn't reflect anything in addition to R-133.
- 17 Apologies. So R-134 will be withdrawn.

18 (Respondent Exhibit Number 134 Withdrawn)

- 19 Q BY MS. POLITO: Turning your attention back to R-288.
- 20 A Uh-huh.
- 21 O That email.
- 22 A I have it in front of me.
- 23 Q Did Mr. Nuzzo lie in that email, to your knowledge?
- 24 A Yes, he did.
- 25 Q And do you know where -- where it's depicted in that email



- 1 that he lied about the events of Friday, March 4th?
- 2 A If I would -- may I have a minute to --
- 3 Q Sure.
- 4 A So the first lie that would just -- that I know was a lie,
- 5 is paragraph 3, line 3, where it states that, "It was not
- 6 because I entered the store alone." Stating he didn't enter
- 7 the store alone, as we saw in the video. He did enter the
- 8 store alone.
- 9 The second discrepancy was the time. He's referring to
- 10 four minutes, when we saw in the video that that was 13 minutes
- prior to the beginning of his shift.
- 12 And the last sentence of that same paragraph, he is
- paraphrasing that, again, he does not remember or know the
- reason of why there was a few-minute difference.
- 15 Q Thank you. Do you remember a partner by the name of
- 16 Minwoo Park?
- 17 A I do.
- 18 Q And how?
- 19 A He was a shift supervisor at my Depew location.
- Q Were you involved in the discipline of Mr. Park?
- 21 A I was.
- 22 O And what discipline were you involved in with respect to
- 23 Mr. Park?
- 24 A I was involved in a final written warning, an additional
- conversation post-final written warning that, I believe, was a



- documented coaching, and I was present in his separation from
- 2 Starbucks.
- 3 Q And why was he separated from Starbuck?
- 4 A He was separated for mission values and his behavior at
- 5 another location.
- 6 Q And did you approve that termination?
- 7 A I did.
- 8 Q And did the fact that he may or may not have been a
- 9 supporter of the Union have any involve -- have -- play any
- 10 role in your decision to support his termination?
- 11 A No.
- 12 Q In your role as partner resource manager, have you had the
- opportunity to review his PRSC file?
- 14 A I have.
- Q Can you turn your attention to Exhibit R-302 and take a
- 16 look at that document?
- 17 A 302?
- 18 Q Correct.
- 19 A Not yet.
- 20 O No 302 in that --
- 21 A One second. It might be here. No, it's not here.
- JUDGE ROSAS: Use this.
- THE WITNESS: Thank you. I have 302.
- Q BY MS. POLITO: Okay. Can you take a look at R --
- 25 Respondent's 302?



- 1 A Yes.
- 2 O What is that document?
- 3 A This is our old PRC (phonetic throughout) file from Minwoo
- 4 Park.
- 5 MS. POLITO: Your Honor, I move Exhibit R-302 into
- 6 evidence.
- 7 MS. STANLEY: No objection.
- 8 JUDGE ROSAS: Respondent's 302 is received.
- 9 (Respondent Exhibit Number 302 Received into Evidence)
- 10 MS. POLITO: Thank you, Judge.
- 11 Q BY MS. POLITO: Do you recall a partner by the name of
- 12 Will Westlake?
- 13 A I do.
- 14 Q And how are you -- how do you recall Will Westlake?
- 15 A Will is a barista at my Camp Road at location.
- 16 Q And were you involved in any disciplinary actions with
- 17 respect to Mr. Westlake?
- 18 A I was in my current role.
- 19 Q As partner resource manager?
- 20 A That is correct.
- 21 Q With respect to the time that you were district manager in
- 22 the fall of 2021, did you prevent Mr. Westlake from acting as a
- 23 barista trainer due to his union affiliation?
- 24 A No, I did not.
- 25 Q In your current role as partner resource manager, have you



- 1 reviewed his partner PRSC file?
- 2 A I have.
- 3 Q And if you look at Exhibit R-310, hopefully?
- 4 A I have it.
- 5 Q If you can look at, actually, R-10 -- R-310, R-311, R-312,
- 6 R-313, R-314, R-315, 16, 17, 18, and 19?
- 7 A 310 to 319?
- 8 O Correct.
- 9 A I have them in front of me.
- 10 Q Are those documents -- what are those documents?
- 11 A Those are all cases from our old system for PRC cases for
- 12 partners that I would need to take a look at who they are for.
- 13 Q Can you take a look and confirm that those all relate to
- 14 partner Will Westlake?
- 15 A RC-10 to RC-19 all related to -- to Will Westlake.
- MS. POLITO: Your Honor, I move the PRODUCT RECALL files
- for Will Westlake into evidence.
- MS. STANLEY: No objection.
- JUDGE ROSAS: Respondent's 310 to 319 are received.
- 20 (Respondent Exhibit Numbers 310 through 319 Received into
- 21 Evidence)
- 22 O BY MS. POLITO: MK, do you know a partner by the name of
- 23 Colin Cochran?
- 24 A I do.
- 25 Q And how do you know Colin Cochran?



- 1 A Colin is a barista at 7949.
- Q Was he -- do you recall where -- what store that was?
- 3 A Yes. It is -- I will come up with the name very shortly.
- 4 Q Walden/Anderson?
- 5 A That is correct.
- 6 Q Did you ever prevent Mr. Cochran from serving as a barista
- 7 trainer in the fall of 2021?
- 8 A No, I did not.
- 9 Q Was Walden and Anderson closed for a period of time to
- 10 become a centralized training facility?
- 11 A Yes, it was.
- 12 Q Was Mr. Cochran given the opportunity to work at other
- 13 stores during that time?
- 14 A To my knowledge.
- 15 Q In your role as partner resource manager, have you had the
- opportunity to look for the PRSC file for a Nathan Tarnowski?
- 17 A Yes, I have.
- Q Can you turn your attention to Exhibit R-305?
- 19 A I have it.
- 20 O Is that Mr. Tarnowski's PRSC file?
- 21 A Yes, it is.
- MS. POLITO: Your Honor, I move Exhibit 305 into evidence.
- MS. STANLEY: No objection.
- JUDGE ROSAS: Respondent's 305 is received.
- 25 (Respondent Exhibit Number 305 Received into Evidence)



- 1 Q BY MS. POLITO: In your role as partner resource manager,
- 2 have you had the opportunity to look at the PRSC file for
- 3 Nicole Norton?
- 4 A Yes, I have.
- 5 Q Can you take a look at Exhibit R-306, please?
- 6 A I have 306.
- 7 Q Is that Ms. Norton's PRSC file?
- 8 A Yes, it is.
- 9 MS. POLITO: Your Honor, I move 306 into evidence.
- MS. STANLEY: No objection.
- JUDGE ROSAS: Respondent's 306 is received.
- 12 (Respondent Exhibit Number 306 Received into Evidence)
- 13 Q BY MS. POLITO: In your role as partner resource manager,
- have you had the opportunity to look at the PRSC file for
- 15 Roisin -- Roisin Doherty?
- 16 A Yes, I have.
- Q Can you take a look at R-307 and tell us what that
- 18 document is?
- 19 A I have 307, and that is a Roast document for partner
- 20 resource contact center for Roisin.
- MS. POLITO: Your Honor, I move Respondent's 307 into
- evidence.
- MS. STANLEY: No objection.
- JUDGE ROSAS: Respondent's 307 is received.
- 25 (Respondent Exhibit Number 307 Received into Evidence)



- 1 Q BY MS. POLITO: MK, in your role as partner resource
- 2 manager, have you had the opportunity to look for the PRSC for
- 3 partner Alexis Rizzo?
- 4 A Yes, I have.
- 5 Q Can you take a look at Exhibit Number 308?
- 6 A I have 308.
- 7 Q Is that Ms. Rizzo's partner resources PRSC file?
- 8 A Yes, it is.
- 9 MS. POLITO: Your Honor, I move Exhibit 308 into evidence.
- MS. STANLEY: No objection.
- JUDGE ROSAS: Respondent's 308 is received.
- 12 (Respondent Exhibit Number 308 Received into Evidence)
- 13 Q BY MS. POLITO: MK, in your role as partner resource
- 14 manager, have you had the opportunity to look at -- for the
- partner resource file for Brian Murray?
- 16 A Yes, I have.
- 17 Q And taking a look at Exhibit R-309, is that the PRSC file
- 18 for Mr. Murray?
- 19 A Yes, it is.
- MS. POLITO: Your Honor, I move Exhibit 309 into evidence.
- MS. STANLEY: No objection.
- JUDGE ROSAS: Respondent's 309 is received.
- 23 (Respondent Exhibit Number 309 Received into Evidence)
- Q BY MS. POLITO: MK, in your role as partner resource
- 25 manager, do you have occasion to look for the partner resource



- file for Gianna Reeve?
- 2 A Yes, I have.
- 3 Q Can you take a look at Exhibits R-320 and R-321?
- 4 A I have them. They'll say Gianna Reeve, partner, roast
- 5 document.
- 6 Q And -- and those are from the par -- PRSC files?
- 7 A That is correct.
- 8 MS. POLITO: Your Honor, I move the -- 320 and 321 into
- 9 evidence.
- MS. STANLEY: No objection.
- 11 JUDGE ROSAS: Respondent's 320 and 321 received.
- 12 (Respondent Exhibit Numbers 320 and 321 Received into Evidence)
- 13 Q BY MS. POLITO: With respect to scheduling partners at the
- stores in the fall of 2021, how were they generally scheduled?
- 15 A They were scheduled within their availability. They were
- scheduled for business needs. They were scheduled on demand
- 17 that we nee -- was required on the floor.
- 18 Q Was there a minimum availability requirement in the fall
- 19 of 2021?
- 20 A No, there was not.
- 21 Q And you told us earlier, when a partner is hired, they
- 22 indicate their availability. How -- how did -- how do you --
- how do you find that minimum availability in the system?
- 24 A When a candidate -- before they become a partner -- when
- 25 the candidate applies for their role at Starbucks --



- 1 specifically, for hourly level -- they would indicate when
- they're available for Monday to Sunday, which days they're
- 3 unavailable, and if they're available in a particular day. Is
- 4 it early a.m., a.m., mid-day, evening, and late p.m. I also
- 5 believe for specific stores there -- that are 24/7 locations,
- 6 there would be a button that says, I'm available to work
- 7 overnight.
- 8 Q Do you recall a time in October of 2021 that there was a
- 9 minimum availability requirement announced at the Delaware and
- 10 Chippewa store?
- 11 A No, I do not.
- 12 Q Were you responsible for that store in the fall of 2021?
- 13 A I was.
- 14 Q And you're not aware of any announcement of a minimum
- availability policy in that store in October of 2021, correct?
- 16 A No announcements. No policies. No.
- 17 Q With respect to the Transit & French store, do you recall
- in or about September of 2021 partners were offered additional
- 19 hours at that store?
- 20 A Would you repeat the store again, please?
- 21 O Transit & French.
- 22 A We offered hours for whoever did their reset that I shared
- 23 with you in every store. So when we closed the store, we ask
- partners that were scheduled or not scheduled if they want to
- 25 be part of rebuilding the back room and stations. And we also



- 1 had some big cleaning opportunities in that store, so whoever
- 2 wanted additional hours, they also had opportunity to pick up
- 3 the hours that myself and the store manager are lined on prior
- 4 to for cleaning.
- 5 Q As a district manager in the fall of 2021, were you
- 6 responsible for disciplining store managers?
- 7 A Yes.
- 8 Q Did you remove any store managers?
- 9 A Not in fall of 2021.
- 10 Q Do you know a store manager by the name of Chris Wright?
- 11 A Yes, I do.
- 12 Q And was he -- where was he a store manager?
- 13 A He was at 23917 Genesee Street when I arrived.
- 14 Q And did -- did he stay employed by Starbucks after your
- 15 arrival?
- 16 A He did for a while, yes.
- 17 Q And when did he leave?
- 18 A He left closer to end of November of 2021.
- 19 Q Did he leave voluntarily?
- 20 A Yes, he did.
- 21 Q Do you know if during the fall of 2021 that some of the
- store support managers supported store managers in the Buffalo
- 23 market by assisting with scheduling employees?
- 24 A Yes, I do.
- 25 Q And can you give us a specifi -- specific example of a



- 1 support store manager that helped with scheduling?
- 2 A For Genesee Street, I did not have a core store manager
- 3 when Chris have asked me to remove him from the location into a
- 4 different store. So my support managers there were making a
- 5 schedule. For 7381, I had -- that's Elmwood -- I had a leader
- 6 that was struggling and asked for help in learning how to make
- 7 effective schedule. So I asked the support manager to spend
- 8 time building it together. And then for 59 -- for Camp Road
- 9 location, David -- I do not remember his last name. I only met
- 10 him briefly. But the store manager left, pretty much, within
- 11 the first week of my arrival, so in that store I also had a
- 12 support store manager make the schedule because I didn't have a
- 13 core store manager.
- 14 Q Do you remember, also --
- MS. POLITO: Strike that.
- 16 Q BY MS. POLITO: Do you remember whether or not you made
- any similar changes at the Williamsville Place store in or
- 18 around November of 2021?
- 19 A I do.
- 20 O And what was that?
- 21 A That was a temporary base. (b) (6), (b) (7)(C)
- 25 **(b) (6), (b) (7)(C)**



- (b) (6), (b) (7)(C)
- 2 **(b) (6), (b) (7)(C)**
- 3 Collectively, he -- well, he offered -- and might have
- 4 been able to -- (b) (6), (b) (7)(C)
- (b) (6), (b) (7)(C)
- (b) (6), (b) (7)(C)
- ⁷ (b) (6), (b) (7)(C)
- 8 (b) (6), (b) (7)(C)
- 9 (b) (6), (b) (7)(C)
- 10 Q Earlier, in your testimony, you indicated that the Walden
- Galleria kiosk store was closed. Do you recall that testimony?
- 12 A I do.
- 13 Q Do you know why it was closed?
- 14 A I believe that it was due to staffing.
- 15 Q Was there any other reason that the Walden Galleria kiosk
- 16 was closed?
- 17 A Yes. In addition to staffing, it is a mall location, and
- I might have mentioned earlier, we closed a lot of stores
- 19 through pattern changes and customer behavior through COVID.
- 20 Q Can you take a look at what's been marked as Exhibit
- 21 R-138?
- 22 A I have 138.
- 23 O What is that document?
- 24 A This is a store development document for store support
- 25 package. We would have this document as any time we chose to



- 1 close a store in -- in scenarios I shared with you from DC --
- 2 that happened in DC. It would be used as a summary for that
- 3 and history base moving forward.
- 4 Q Have you seen this type of document before?
- 5 A I have.
- 6 Q And who typ -- who creates this document?
- 7 A It would -- yeah, and the general format is created by
- 8 Starbucks in Seattle, within store development organizations.
- 9 I do not know the "who" specifically. But then as it trickles
- down in usage, regional director -- director within store
- development, district manager, would then have a part of
- 12 filling the document out.
- 13 Q Is this document maintained in the ordinary course of
- 14 business?
- 15 A Yes.
- 16 Q Generally speaking, what does this document reflect?
- 17 A It will, again, show a summary of why decisions were made,
- what the leader of that location is thinking of doing next, a
- proposal, as well as history of financial proforma for that
- 20 store.
- MS. POLITO: Your Honor, I move to exhib -- admit Exhibit
- 22 R-138 into evidence.
- MS. STANLEY: Voir dire.
- 24 **VOIR DIRE EXAMINATION**
- Q BY MS. STANLEY: Do you create this document yourself?



- 1 A I do not.
- 2 Q Did you input any of the information that's in here?
- 3 A I did not.
- 4 Q Were you involved in the decision to close the kiosk?
- 5 A I was not.
- 6 Q Was it closed before you got to Buffalo?
- 7 A I do not know.
- 8 MS. STANLEY: Object. I don't think this witness is the
- 9 appropriate witness to enter this document. She wasn't
- involved in its creation. She didn't have anything to do with
- 11 the closure of the store. She didn't input any of this
- 12 information.
- JUDGE ROSAS: Do you dispute that it's a business record?
- MS. STANLEY: I don't.
- JUDGE ROSAS: Overruled. Respondent's 138 is received.
- 16 (Respondent Exhibit Number 138 Received into Evidence)
- 17 RESUMED DIRECT EXAMINATION
- 18 Q BY MS. POLITO: MK, looking at Exhibit R-138, can you tell
- us, generally, what that document shows with respect to the
- Walden Galleria kiosk in Buffalo, New York?
- 21 A Yeah. A little bit of a summary over page 1. You will
- see dates of when the location was open, which is 2003. You
- will see expiration of lease dates and just overall important
- dates for purposes of our agreement with kiosk in the mall.
- You will see general location of that store. The region, the



- 1 address, the store number that I've been leveraging for other
- 2 stores. It's -- as well as square footage and what it -- what
- 3 kind of -- what kind of store that is, which for this type was
- 4 kiosk. It's a line under store type.
- 5 For second page of this document, you will see overall
- 6 proforma for year che -- year-over-year. I shared earlier
- 7 about a different store. Same doc that we use. We'll look for
- 8 last two-ish years of trends and total contribution and cash
- 9 flow, or what the store is producing. So you'll see that
- really page 2 is a proforma of that location, and I guess, our
- 11 metrics as well as the expectations.
- On page 3, it goes a little bit more in-depth. So this
- page is the same layout and line-to-line as our profit and loss
- 14 report for a given store -- area or region. And then it will
- go in-depth for setting in FY-16 wrapping it up with actual
- numbers in FY-20 for individual lines that we can read through
- if we desire.
- 18 Q For fiscal year 2020, does it demonstrate what the total
- 19 cash flow was for that particular year?
- 20 A It does. Total cash flow is exhibited at 12.8 percent.
- 21 Q You told us earlier that Camp Road was one of the stores
- 22 that were -- was within your district?
- 23 A Yes.
- 24 Q And did you know that there was a vote held at Camp Road?
- 25 A There was what at Camp Road? I apologize.



- 1 Q A vote held at Camp Road with respect to the petition to
- 2 organize.
- 3 A Yes, there was.
- 4 Q And do you know when that vote was held?
- 5 A We opened ballots on December 9th, 2021.
- 6 Q And do you know what the actual vote was?
- 7 A Yes.
- 8 O What was it?
- 9 A It was -- it was 12 no votes, 8 yes votes, and 2 challenge
- 10 ballots.
- 11 Q Can you take a look at Exhibit R-132?
- 12 A I have it in front of me.
- 13 Q Do you know that to be the tally of ballots from the
- 14 National Labor Relations Board?
- 15 A I do.
- 16 Q And how do you know that?
- 17 A Because I have seen that on National Labor Relations Board
- 18 site.
- 19 Q It doesn't say Camp Road anywhere, so how do you know that
- this is the tally of ballots for Camp Road?
- 21 A Because of the vote that I just shared with you and the
- 22 numbers are matching, as well as the date of the vote, which is
- 23 12/9/2021, issued on top --
- 24 Q No --
- 25 A -- followed by city, Buffalo, New York.



- MS. POLITO: Your Honor, I move R-132 into evidence.
- 2 MS. STANLEY: No objection.
- JUDGE ROSAS: No objection. Respondent's 132 is received.
- 4 (Respondent Exhibit Number 132 Received into Evidence)
- JUDGE ROSAS: And while we're at it, is the Regional
- 6 Director's report -- was there one in connection with case
- 7 03-RC-282127?
- MS. STANLEY: I am not sure what you mean, Your Honor,
- 9 report?
- JUDGE ROSAS: Based -- were there objections? Objections
- or challenges?
- MS. STANLEY: I can't say for sure. I -- I want to say,
- 13 yes, but I don't know --
- 14 JUDGE ROSAS: Okay.
- MS. STANLEY: -- off the top of my head.
- JUDGE ROSAS: The only reason I'm asking is because when I
- 17 write these combined cases together, I -- I want to have all
- the background in there, and that's obviously part of the
- 19 procedural background leading to --
- MS. STANLEY: Oh, you know what?
- JUDGE ROSAS: -- this -- this charge being
- included in this complaint.
- MS. STANLEY: Yes. There must have -- well, I can't say
- there must have been, but Camp Road is the store where the
- 25 General Counsel is asking for a bargaining order. I don't know



- if that answers your question about objections.
- JUDGE ROSAS: But between this tally of ballots and the
- 3 issuance of this complaint -- the filing of the charge, the
- 4 issuance of the complaint, there was a Regional Director's
- 5 report in all likelihood.
- 6 MS. STANLEY: I don't know --
- 7 JUDGE ROSAS: So if there is --
- 8 MS. STANLEY: Yeah.
- 9 JUDGE ROSAS: -- I'll be judicially noticing it.
- 10 MS. STANLEY: Okay.
- 11 JUDGE ROSAS: Just so you all know because I mean, it's
- part of the procedural background. That's all. Okay.
- MS. POLITO: Thank you, Judge.
- JUDGE ROSAS: All right. Respondent's 132 is received.
- 15 Q BY MS. POLITO: MK, are aware of the stores in the Buffalo
- 16 market that have petitioned for union organization?
- 17 A Yes.
- 18 Q And do you know, off the top of your head, which ones
- 19 those are?
- 20 A I think I can name most. I know it's about half of the
- 21 market, I think, to actually ten stores.
- 22 O Can you take a look at R-323 and -- and let me know if
- 23 that refreshes your rel -- recollection as to which stores in
- the market have petitioned?
- 25 A I have R-323, and yes, this is Buffalo market, and I can



- 1 share which stores have petitioned.
- 2 Q Tell us which stores have petitioned, please.
- MS. STANLEY: I'm going to object if she's just going to
- 4 read off the document.
- 5 JUDGE ROSAS: Well, hold on one second.
- 6 MS. POLITO: Okay.
- 7 JUDGE ROSAS: So it --
- 8 MS. POLITO: So then she can put it dow --
- 9 JUDGE ROSAS: Counsel, you compiled this?
- MS. POLITO: It's -- it's a document that I created,
- Judge. I can use it to refresh her recollection. I can --
- 12 JUDGE ROSAS: Is it --
- MS. POLITO: -- admit it into evidence. This kind of --
- JUDGE ROSAS: Is it --
- MS. POLITO: -- makes it easy.
- 16 JUDGE ROSAS: -- useful -
- MS. POLITO: It's at the -- if she wants to --
- JUDGE ROSAS: -- for our purposes --
- 19 MS. POLITO: I feel like it's useful.
- JUDGE ROSAS: -- under Federal Rule of 1006, data tables?
- 21 MS. POLITO: I find it useful. I'll wait to see if Ms.
- 22 Stanley has objections to it.
- MS. STANLEY: I mean, typically, I would object to
- something like this if the witness didn't create it and can't,
- 25 necessarily authenticate -- it's going to --



- 1 JUDGE ROSAS: No, it -- it's --
- 2 MS. STANLEY: -- you know, it -- but --
- JUDGE ROSAS: -- it's not primary evidence. It's --
- 4 MS. STANLEY: I would also need to go back and check to
- 5 make sure it's all correct.
- 6 JUDGE ROSAS: It -- its accuracy is based on underlying
- 7 documents, which are all in the record, right? Or --
- 8 MS. POLITO: Or public.
- 9 JUDGE ROSAS: -- can be ascertained?
- 10 MS. STANLEY: I don't believe that everything in here is
- in the record. I think there's -- on the second page, it
- specifically says, "there's objections pending at Camp Road."
- I don't know that those are in the record. It says, there's
- objections were overruled at Walden and Anderson. I don't know
- 15 that those were -- those were included in the record. I
- 16 don't -- I -- I don't believe they were.
- 17 JUDGE ROSAS: Let's --
- 18 MS. STANLEY: I know that the General Counsel Exhibits 14
- 19 through 24 were petitioned and certifications at various
- sources, so I believe any of the certifications listed in here
- 21 would be in the record, as well as the petitions.
- JUDGE ROSAS: All right. Well, I'm -- I'm going to
- receive it provisionally, subject to being stricken should the
- 24 General Counsel indicate that anything therein is accurate.
- 25 Okay?



1 (Respondent Exhibit Number 323 Received into Evidence)

- 2 MS. STANLEY: Okav.
- JUDGE ROSAS: All right. Go ahead.
- 4 Q BY MS. POLITO: MK, can you take a look at Exhibit Number
- 5 323? Can you tell us which stores in the Buffalo market have
- 6 petitioned?
- 7 A Yes. We have Camp Road, Genesee Street, Transit & French,
- 8 Elmwood. We had Delaware and Chippawa. We have had
- 9 Williamsville Place. We had Sheridan and Bailey, Transit
- 10 Commons, East Robinson, Walden and Anderson, and the last store
- on this list is Monroe Avenue, that is not in Buffalo, but it
- is the Rochester store that I had for a period of time.
- 13 Q And of those stores that you just identified, how many
- 14 have been certified?
- 15 A We have --
- MS. STANLEY: The document speaks for itself. It's in
- 17 evidence.
- 18 A Yeah, eight. Eight doc -- eight of them.
- 19 Q BY MS. POLITO: Thank you.
- MS. POLITO: Judge, my last question just goes to the
- 21 chill evidence.
- 22 O BY MS. POLITO: MK, can you take a look at Exhibit R-322?
- 23 And can you tell us what that document is? Well, let --
- MS. POLITO: Strike that.
- 25 Q BY MS. POLITO: Let me -- let me go back for a minute. Do



- 1 you know how many Starbuck stores across the country have
- 2 petitioned to organize?
- 3 A I think it's about 200.
- 4 Q And do you know if that information is publicly available?
- 5 A I do know, and yes, it is.
- 6 Q And where is it publicly available?
- 7 A On National Labor Relations Board.
- 8 Q And if you take a look at Exhibit R-32---322, what is
- 9 that document representative of?
- 10 A That is a list of all stores in U.S. market for Starbucks
- 11 that have petitioned.
- 12 Q And do you know of the exact number of stores in the U.S.
- market that have petitioned?
- 14 A I do not.
- 15 O You don't have the exact number?
- 16 A I do not.
- 17 O Is this document reflect all of the stores that have
- 18 petitioned in the Buff -- in the U.S. --
- 19 A Yes.
- 21 A Yes.
- MS. POLITO: Judge, I move R-322 into evidence solely for
- 23 the purpose of chill evidence.
- MS. POLITO: I have some voir dire questions.
- 25 JUDGE ROSAS: On that?



- 1 MS. STANLEY: Yes.
- 2 VOIR DIRE EXAMINATION
- 3 Q BY MS. STANLEY: MK, did you make this document?
- 4 A I did not.
- 5 Q How do you know that this information is available on the
- 6 Board website?
- 7 A As part of my education I downloaded a couple documents
- 8 for my own reading, including the list that is just helpful to
- 9 have in my current role.
- 10 Q Who made this document; do you know?
- 11 A I do not.
- 12 Q Do you know if this is every store that's petitioned --
- petitioned in the U.S. to date, to September 14th?
- 14 A I would not know if more stores petitioned today.
- 15 Q So this document really only shows petitions filed between
- 16 August 30th of 2021 and July 7th of 2022?
- 17 A That's what it reads as, yes.
- MS. STANLEY: I'll put an objection on the record, but I
- 19 understand.
- MS. POLITO: Judge, if I can have just five minutes. I
- think I'm done with this witness.
- JUDGE ROSAS: Okay.
- 23 (Off the record at 1:09 p.m.)
- JUDGE ROSAS: Respondent?
- MS. POLITO: I have nothing further, Judge.



- JUDGE ROSAS: General Counsel?
- 2 MS. STANLEY: Yes.

3 <u>CROSS-EXAMINATION</u>

- 4 Q BY MS. STANLEY: Hi, Ms. Mkrtumyan.
- 5 A Hi. Thank you.
- 6 Q You talked earlier about when Adam Modzel called you and
- 7 asked you to come to Buffalo. What did he say the reason was
- 8 that he was asking you?
- 9 A He said, I know you are looking for second district
- experience, and I have an opportunity that can benefit for you
- 11 to experience because it will highlight your strengths, while
- 12 giving you adventure, a lot of traveling, and going out of
- markets, as you might have seen in my history.
- 14 Q Did he say anything else?
- 15 A (No audible response).
- 16 Q I'm sorry. You have to answer.
- 17 A No, he did not.
- 18 Q Did you ask him any questions about the assignment?
- 19 A I did.
- 20 Q What did you ask him?
- 21 A I asked how long it was.
- 22 O Did he answer -- find an answer for that?
- 23 A He said it's not now.
- Q Did you ask him anything else?
- 25 A I did. I asked who would be my -- who would I be



- 1 reporting to, because it would be no longer his area, and he
- 2 said it was Deanna.
- 3 Q You talked earlier about shift supervisors. Is a shift
- 4 supervisor always a key holder?
- 5 A No.
- 6 Q So if more than one shift supervisor is going to be at one
- 7 time, only one of them will be the keyholder?
- 8 A At the time, yes.
- 9 Or if a shift supervisor is scheduled at the same time the
- 10 store manager in in the store, will the store manager be the
- 11 key holder?
- 12 A No.
- 13 Q Not necessarily?
- 14 A Correct.
- 15 Q I think you said earlier that a partner can request a
- 16 change to their availability after six months?
- 17 A Correct.
- 18 Q Is that just after six months of being hired, or does it
- 19 have to be a six-month waiting period between any availability
- 20 change request?
- 21 A Any availability change request.
- 22 Q That's approved, I assume.
- MS. POLITO: Objection.
- MS. STANLEY: So --
- MS. POLITO: I don't understand what the question was.



- 1 JUDGE ROSAS: Rephrase.
- 2 Q BY MS. STANLEY: If -- if a partner's availability request
- 3 is denied, do they have to wait six months before putting in
- 4 another one?
- 5 A Not necessarily.
- 6 Q But if it's approved, then they need to wait six months
- 5 before putting in another request?
- 8 A That's correct.
- 9 Q How do you know that David LeFrois didn't leave
- 10 voluntarily?
- 11 A I learned that in my new role.
- 12 Q Who told you?
- 13 A It was a conversation with my partner resource manager,
- 14 Pierre (phonetic throughout), as well as my direct leader.
- 15 Q Who was your direct leader?
- 16 A Nathalie Coiffe.
- 17 O You talked about the number of callouts at the Genesee
- 18 Street store when you arrived in September of 2021. What were
- 19 the number of callouts in the other stores that you were in
- 20 charge of in September 2021?
- 21 A Different per store.
- 22 Q I'm sorry. I didn't hear you.
- 23 A Different per store.
- Q Can you tell me what any of them were?
- 25 A That's hard to say. I'll try to go to the same list, so I



- don't get confused. At Starbucks 7318, University of Buffalo,
- was pretty staffed. We would have normal, typical call outs
- 3 for sickness or COVID isolation, which can be one to three a
- day. For Transit & Maple, we had significant callouts, but
- 5 probably four a day would be my average. Specifically,
- 6 Saturdays, I recall being a bu -- being a busy day of callouts.
- 7 Niagara Falls Boulevard, we were in a better staffing place, as
- 8 well as overall like, overall culture in the store, so there
- 9 were actually less callouts there, and quickly after I arrived,
- we closed it for renovation, so it was hard to determine.
- 11 For Elmwood, it depended on the day, but it can be nothing
- 12 for two or three days, and then it can be ten or -- all of
- sudden for a significant day, and often with no explanation.
- 14 For Delaware & Chippewa -- Delaware & Chippewa was, like,
- significant shortage but overstaffed overall as a store, so
- actually we had seven to ten callouts a day there.
- And I'd say Camp Road, it was primarily evening time,
- where we'd struggle with callouts, maybe three to four a day
- 19 and already being understaffed. At Orchard Park, it wasn't as
- 20 much callouts as it was we -- we needed another 14 partners, so
- 21 we just needed to adjust there for staffing.
- 22 O Have you ever driven from the Niagara Falls Boulevard
- 23 store to the Genesee Airport store?
- 24 A Yes.
- 25 Q It's about a 15- to 20-minute drive, isn't it?



- 1 A It is not.
- 2 Q You sure?
- 3 A Yes, I am.
- 4 Q Can you tell me what time frame the -- the Niagara Falls
- 5 Boulevard store was closed for that -- to fix the floor issue?
- 6 A I discovered the floor issue when I met the team, so I
- 7 must've closed the store mid-September, and I believe it was
- 8 closed as stated for about four to five weeks.
- 9 Q And you said earlier that one of the store's partners from
- 10 that store went to -- to work at was Genesee Street; is that
- 11 right?
- 12 A Yes, some partners went there.
- 13 Q You talked about a plan to make the Williamsville Place
- store a drive-through forward store in that testimony?
- 15 A Can you repeat the question, please?
- 16 Q Do you remember talking about a plan to make the
- Williamsville Place store into more a drive-thru-focused store?
- 18 A I do.
- 19 Q How far in advance was that planned?
- 20 A I would not remember without looking at the plan.
- 21 Q When you did that Elmwood renovation, how far in advance
- 22 was that renovation planned?
- 23 A I think we -- I believe there was a renovation in the
- original roster that I looked over. I do not remember the day
- 25 the original renovation plans begun.



- 1 Q What about the Transit & Maple renovation? How far in
- 2 advance was that plan?
- 3 A Transit & Maple was a planned renovation that happened six
- 4 months or so before I even arrived, so it probably was planned
- 5 at this point two to three years ago.
- 6 Q What about Tran -- Transit Commons?
- 7 A At minimum, four months, because I'd been here for about
- 8 that time by the time it got into renovation.
- 9 Q What about Genesee Street?
- 10 A Genesee Street was not an expected, and we had five or
- seven weeks as we were sort of thinking through what we needed
- 12 to do there.
- 13 Q And Delaware-Chippewa?
- 14 A I do not know.
- Q Can you look at Respondent Exhibit 138, which is the -- to
- 16 the Walden Galleria Kiosk? Let me know when you have it.
- 17 A I have 138.
- 18 Q Okay. Looking at the second page, at the top of section
- 4, annual profit history productions, one of the lines says
- "RTM as of". What does RTM stand for? Do you know?
- 21 A Usually, to my knowledge, it's retail maintenance. I'm
- 22 not quite clear on T.
- 23 Q Next, can you look at Respondent Exhibit 320, which is the
- first PRSC file for Gianna Reeve?
- 25 A I'm at 320.



- 1 Q Was any discipline issued personally to this file?
- 2 A One second. No, not within the 320.
- 3 Q Can you now look at 321, please?
- 4 A Um-hum.
- 5 Q And how about -- was any discipline issued pursuant to
- 6 this file?
- 7 A No.
- 8 Q Can you look at 309, please?
- 9 A I have 309.
- 10 Q Can you flip to the third page?
- 11 A I have it.
- 12 Q So kind of in the top half or the bottom of the top half
- of the page, if that makes sense, there's a line that says
- "Related Cases". Do you see that?
- 15 A One second. Did you say "Related Cases?".
- 16 O Yes.
- 17 A Yes, I do.
- 18 Q And then, it says "third-party activity". Do you see
- 19 that?
- 20 A I do.
- 21 O What does that mean?
- 22 A Someone detected the third-party activity. I do not know.
- 23 Q You don't know what third-party activity means?
- A No, ma'am.
- 25 Q Does it mean Union activity?



- 1 MS. POLITO: Sorry. Sorry.
- JUDGE ROSAS: Repeat that.
- 3 Q BY MS. STANLEY: Does it mean Union activity?
- 4 A I do not know.
- 5 MS. STANLEY: I have nothing further.
- 5 JUDGE ROSAS: Redirect?
- 7 MS. POLITO: No redirect, Judge.
- 8 JUDGE ROSAS: All right. Your testimony's concluded. Any
- 9 further witnesses?
- MS. POLITO: No, Your Honor.
- JUDGE ROSAS: Respondent rests?
- MS. POLITO: Yes, Your Honor, we rest. I did just want to
- discuss with respect to Respondent's exhibits, we've been
- exchanging the last set of documents relating to these
- subpoenas and the petition to revoke and then the judge's
- order. We -- we would like that included as part of the
- 17 record. And there's not an objection. We just need to have a
- 18 complete record.
- MS. STANLEY: Right. So I think Respondent wants to
- include, as they did, with I think, Respondent Exhibits 1
- 21 through 87, the -- the different -- the subpoenas and the
- responses and the orders and things of that nature, they want
- 23 to finish that off with all the rest of the subpoenaed
- documents objecting you had marked as 115 through 131, and
- they've sent us a copy. We've gone back and forth on some



- 1 revisions. I believe you just sent the most complete copy. I
- don't think I have an objection to it. I do need to look at it
- 3 before I say that for sure, but if it's -- if everything's in
- 4 there, that should mean that we won't have an objection.
- JUDGE ROSAS: But you know that it runs from 115 to what?
- 6 MS. STANLEY: 131, I believe.
- JUDGE ROSAS: Oh. So we'll just reserve those, and those
- 8 documents will fill those slots. You'll confirm that.
- 9 MS. POLITO: Your Honor, my privilege is before we close
- 10 the record, I wanted to include those exhibits relating to the
- 11 subpoenas --
- JUDGE ROSAS: Admit those into the record.
- MS. POLITO: -- and the Petitioner's working order.
- JUDGE ROSAS: Yeah. So -- so I'll receive Respondent's
- 15 115 through 131?
- MS. POLITO: Would that include your opposition now?
- MS. STANLEY: Oh, that I don't know.
- 18 MS. POLITO: Yeah. I -- I think --
- 19 MS. STANLEY: I --
- MS. POLITO: -- the -- the General Counsel's concern was
- 21 that our initial exhibit was to include their opposition, so I
- 22 might need additional numbers to do that, Judge. I can
- actually look right now and see if I can identify those.
- JUDGE ROSAS: Let's go off the record, all right?
- 25 (Off the record at 1:33 p.m.)



- 1 JUDGE ROSAS: Go ahead.
- MS. POLITO: So Your Honor, we have -- in addition to the
- 3 exhibits that were introduced as part of Respondent's case-in-
- 4 chief, we are asking that Respondent's Exhibits 115 through 131
- 5 and Respondent's Exhibits 324 through 327, which represent the
- 6 final subpoenas, petitions to revoke, and this court's order
- 7 regarding the -- the last four subpoenas on Brian Murray, Casey
- 8 Moore, Gianna Reeve, and Minwoo Park be entered into evidence.
- 9 JUDGE ROSAS: Do we have the General Counsel's
- 10 responses --
- MS. POLITO: Yes.
- 12 JUDGE ROSAS: -- included therein?
- MS. STANLEY: Yes.
- MS. POLITO: We now do, Judge.
- 15 JUDGE ROSAS: Okay.
- MS. STANLEY: That's what we were --
- 17 JUDGE ROSAS: So --
- MS. STANLEY: -- asking them to reflect.
- JUDGE ROSAS: -- Respondent's 115 through 131 and
- 20 Respondent's 324 through 327 --
- MS. POLITO: Correct, Judge.
- JUDGE ROSAS: -- are received in evidence.
- 23 (Respondent Exhibit Numbers 115 through 131 and 324 through 327
- 24 Received into Evidence)
- JUDGE ROSAS: Okay, is there anything else?



- 1 MS. STANLEY: Other than that I will have --
- JUDGE ROSAS: Any rebuttal?
- MS. STANLEY: No, there's no rebuttal from the General
- 4 Counsel.
- 5 JUDGE ROSAS: Okay.
- 6 MS. STANLEY: Other than that, I will have the 1(eeee)
- 7 distributed today, but that's -- I think that's the last thing.
- JUDGE ROSAS: So General Counsel's 1(eeee) is received.
- 9 (General Counsel Exhibit Number 1(eeee) Received into Evidence)
- JUDGE ROSAS: Okay. Anything else? Is that it? All
- 11 right. Let's go off the record for a minute.
- 12 (Off the record at 1:35 p.m.)
- JUDGE ROSAS: All right, so that concludes the testimony
- and the evidence to be submitted in this case.
- 15 At this point -- at this point, I will schedule briefings
- from Counsel providing proposed findings of fact and
- 17 conclusions of law consistent with -- of the Board's rules and
- regulations for the submission thereof by October 28th of 2022.
- 19 I'm to be provided with courtesy copies upon the filing of
- those in NexGen.
- If there's nothing else, I want to commend Counsel for
- very courteous yet tenacious litigation on behalf of your
- 23 clients. It's been a pleasure presiding over this proceeding,
- 24 and I wish you all well.
- MS. STANLEY: Thank you, Judge.



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          MS. POLITO: Thank you, Your Honor.
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           JUDGE ROSAS: All right.
 3
           MS. STANLEY: Thank you.
      (Whereupon, the hearing in the above-entitled matter was closed
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      at 1:37 p.m.)
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1	<u>C E R T I F I C A T I O N</u>
2	This is to certify that the attached proceedings before the
3	National Labor Relations Board (NLRB), Region 3, Case Numbers
4	03-CA-285671, 03-CA-290555, 03-CA-291157, 03-CA-291196, 03-CA-
5	291197, 03-CA-291199, 03-CA-291202, 03-CA-291377, 03-CA-291378
6	03-CA-291379, 03-CA-291381, 03-CA-291386, 03-CA-291395, 03-CA-
7	291399, 03-CA-291408, 03-CA-291412, 03-CA-291416, 03-CA-291418
8	03-CA-291423, 03-CA-291431, 03-CA-291434, 03-CA-291725, 03-CA-
9	292284, 03-CA-293362, 03-CA-293469, 03-CA-293489, 03-CA-293528
10	03-CA-294336, 03-CA-293546, 03-CA-294341, 03-CA-294303, 03-CA-
11	206200, Starbucks Corporation and Workers United, held at the
12	National Labor Relations Board, Region 3, Robert H. Jackson
13	United States Courthouse, US District Court for the Western
14	District of New York, 2 Niagara Square, Wyoming Courtroom, 5th
15	Floor, Buffalo, New York 14202, on September 14, 2022, at 9:09
16	a.m. was held according to the record, and that this is the
17	original, complete, and true and accurate transcript that has
18	been compared to the reporting or recording, accomplished at
19	the hearing, that the exhibit files have been checked for
20	completeness and no exhibits received in evidence or in the
21	rejected exhibit files are missing.
22	all in an de o
23	Efaine M. LaRosee
24	ELAINE LAROSEE
25	
	Official Reporter

